

Structural Business Statistics:

- Industrial Sector
- Trade Sector
- Services sector

Methodology 2015

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I Introduction

The National Statistics Institute annually prepares, for the **Industry, T rade and S ervice sectors**, the structural business statistics. These statistics are governed by Regulation 295/2008 of the Parliament and the Council of the European Union whose objective is to provide information on the main economic characteristics of the companies, such as people employed, turnover and other incomes, purchases and consumption, personnel expenditure, tax, and investment.

Until the reference year 2014 included, the structural business statistics of the INE (Annual Industrial Companies Survey, Annual Trade Survey, Annual Services Survey) were elaborated, according to the different areas of research, through separate processes and with different collection and publication schedules.

Since the reference year 2015 and with the aim to standardize and improve the process of elaboration of these operations, the statistical results and the dissemination of the information, the *Integration Project of the Structural Business Statistics* was put into effect. The project which will be developed in two consecutive exercises until its total implementation has signified a reform of the following statistical operations, which have changed their denomination: to emphasise even more the idea of integration,

Denomination until the year of reference 2014	New denomination since the year of reference 2015
Industrial Companies Survey	Structural Business Statistics: Industrial Sector
Annual Trade Survey	Structural Business Statistics: Trade Sector
Annual services survey	Structural Business Statistics: Services sector

The reform includes, among other aspects: 1) the **use of practically uniform questionnaires** for the three study sectors (keeping some specific issues for the Industrial Sector) and adapting to the regulated models for the Annual Accounting for the juridical persons; 2) **more efficient sample design** with the purpose of reducing the burden on the reporting parties and obtaining a better use of the administrative registers., and 3) a **new and homogeneous diffusion plan** for each operation that eases the compilation of the statistical results for the different sectors.

This document on the **Methodology of Structural Business Statistics** under the integration scope also presents a joint and uniform form for the three sectors of the study, the principal methodological lines, concepts, and definitions. It should be noted that, even though many of the technical aspects of the three operations have been standardized, some of the features or specific aspects of each sector have been maintained, issues which have been properly indicated and explained in this methodological document.

After a brief summary of the objectives of the Integration Project the general methodological outline of this operation, its objectives and investigation scope are described in the following sections. Then, there is a reference to the sampling and design process. Followed by the collection of definitions of the main variables that are published. Finally, the different phases of the development of the survey are presented: information collection, processing, tabulation and diffusion of the results.

II The integration project of the structural business statistics surveys

The business structural surveys of the INE (known before as Industrial Companies Survey and Annual Trade Survey) were prepared, until the reference exercise of 2014, through separate process according to the different sectors using non-uniform questionnaires among the Industrial, Commercial/Services sectors, with different schedules for the collection and publication.

To be able to improve the production process of these operations, homogenise the statistics produced and to unify the schedules "The integration project of the structural business statistics" emerged, which affects the subsequent statistical operations and whose principles and objectives are described in the following paragraphs.

Code IOE	Denomination until the year reference year 2014.	New denomination ² , from the reference year 2015.
30048	Industrial Companies Survey	Structural Business Statistics: Industrial Sector
30232	Annual Trade Survey	Structural Business Statistics: Trade Sector
30177	Annual services survey	Structural Business Statistics: Services sector

The concrete motifs for doing the integration of the structural operations of the business are:

- The INE, and in general the European Statistical System, according to the postulates on the modernisation of the statistical production process should advance to an integrated process, where standardization and normalization play a prominent role.
- The use of administrative registers that are used throughout the UFAES (acronym for the Spanish Uso de Fuentes Administrativas en las Encuestas Estructurales de Empresas: Use of Administrative Sources in the Structural Surveys of the Business) in the surveys for Trade and Services, also recommend the integration of these surveys so that future exploits and developments of this project are carried out jointly in all the areas.
- There is an increasing demand from some users for a more homogeneous treatment and diffusion calendars that allow for better comparisons between the different sectors.
- The implementation of the future FRIBS Regulation (Framework Regulation Integrating Business Statistics) of which the structural statics are a part, invite for the homogeneous treatment of all the investigated sectors so that it becomes easier to address the new European demands, among which are the investigation of new sectors within the statistical structure (Health and Education) or of new phenomena such as the globalization, through a survey on Global Value Chains (GVC).

¹ This project was presented to the Higher Statistical Council in it's Permanent Commission meeting on 29 September, 2015 and ruled favourably in the meeting of the Commission on 18 February, 2016. The complete document of the Project, with its implementation calendar, can be found on the WEB page of the INE (Methods and Projects. New projects).

² The idea of integration are underlined by the new denominations that were included in the Annual Program 2016 of the National Statistical Plan 2013-2016 (Royal Decree 1089/2015 of 4 December)

- 1. An integrated questionnaire of the economical structure surveys.
- 2. A more efficient harmonised sample design that enables the exploitation of administrative information and to advance in the diffusion of the information.
- 3. Joint and simultaneous collection for the three sectors of the study (Industry, Trade and Service) for the reference year t by means of collecting a main sample in October of year t+1 and one complementary sample from October to December of year t+1. It is foreseen to include new ways of capturing the information in the collection process.
- 4. Homogenization of the process so that they allow for the gradual standardisation of the micro and macro purification, imputation, processing, etc...., of the collected information from the informing units.
- 5. Simultaneous diffusion of the three sectors in December of the year t+1, using the information from the mains sample collected until the end of September of the year t+1, which allows for the supply of information with enough quality for the breakdown level similar to that of the standard diffusion made be the INE. The complementary sample collected up to December will allow to obtain more detailed results as demanded by the Community Regulation and to meet the petitions of the rest of the more specialised users.

Given the reach of the five goals mentioned, the complete integration process can not be faced in one exercise; rather it will extend for at least two reference exercises (2015 and 2016).

This will be together with the *Structural Business Statistics (SBE)*. *Industrial Sector, Trade Sector and Services Sector,* and as it was already being carried out, the information for the following statistical operations is collected and processed, who have not changed their denomination:

CodeIOE	Denomination	
30233	Trade Sector products statistics (annual operation linked to the SBE Trade Sector)	
30228	Trade Sector products statistics (annual operation linked to the SBE Services sector)	
30070	Survey of Energy Consumption (bi-annual operation linked to the SBE Industrial Sector) Operation directed to a sub-sample of mining and quarrying and manufacturing industries.	
	Only for the odd number reference year	

III Structural Business Statistics:

The Structural Business Statistics is composed of three integrated statistical operations, which have a structural and an annual periodicity, prepared on a group of business dedicated to activities of their respective study sector.

Structural Business Statistics: Industrial Sector

Structural Business Statistics: Trade Sector

Structural Business Statistics: Services sector

1. Objectives

The main goal of the *Structural Business Statistics* (*SBE*) is to offer information about the main economic characteristics of the companies of the study sector, such as employed personnel, turnover and other income, purchases and consumptions, personnel expenditure, taxes, and investments.

The obtained information must meet a set of basic requisites such as being comparable at an international level and to cover the information needs of the different users of the statistics.

It must also allow the study of the transformation en the studied sector, the main uses of the SBE are the following:

- To satisfy the information requirements of the international organisations, especially, of the Statistical Office of the European Communities (EUROSTAT) and to comply with the requirements of the European Regulations. These statistics are governed by the Regulation 295/2008 of European Union Parliament and the Council on Structural Business Statistics (Regulation SBS, and specifically Annexes I, II, and III). The methodological adaptation to the mentioned Regulation makes it possible to compare with the other countries of the European Union that diffuse this same information for their respective sectors.
- To make available basic information for the National Accounting.
- To serve as a framework for the updating of the circumstantial indicators.
- To meet the statistical demands of the Autonomous Communities.
- To serve the rest of the national and international users (institutions, companies and associations, investigators, universities and, in general anyone interested in the structural analysis of the economic sectors of the study)

2. Statistical unit

The basic statistical unit of these operations is **the company** is understood to be any organised unit which produces goods and services, and which has a certain degree of autonomy in making decisions, mainly when using the current resources that it has. The company can exercise one or more activities in one or several places.

This is a statistical definition, expressed in broad terms. In order to realize its scope in a reality as complex as "the company" and to make it operational for statistical effects, it has been taken into account, in the first place, that what is to be studied is the technical-economic dimension of those organizational units that produce goods and services (their production and cost functions), and secondly, that these study units should be perfectly defined and located and have the accounting and employment data necessary for their analysis. That is why "legal units" has been considered as an approximation to the concept of "company" that can contract with other agents and owners of economic factors.

Thus, for the purposes of these statistics, **the legal units that produce goods or services are considered as a company.** They may be companies with legal personality (limited companies) or individuals (individual entrepreneurs). The legal unit is also the informant unit because by being perfectly defined and located and having the accounting and employment data, the response is facilitated, and the homogeneous information is obtained.



FOR THE INDUSTRIAL SECTOR: In addition to using the company as the basic and central unit, the SBE in the Industrial Sector takes into consideration other units that complement the information system. These units are the industrial or local establishment and the local economic activity unit.

- The establishment or premises is any productive unit located in a topographically delimited place (workshop, mine, factory, warehouse, shop, office, etc.), from which economic activities are carried out to which, with exceptions, one or more persons of the same company dedicate their work.
- The *unit of local economic activity* is the part of a company that develops a certain activity in a specific geographical location.

INE National Statistics Institute

3. Survey scope

The scope of the statistic is defined in relation to the population investigated, to the time and space.

3.1. Population scope

The SBE is aimed at all companies, societies, and individuals whose **main activity** is in the following sections of the national classification of Economic Activities NACE-2009:

Sectors	Activities according to NACE-2009			
	Secti	Divisions		
Industrial	В	Extractive Industries	05-09	
Sector	С	Manufacturing Industry	10-33	
	D	Electric energy, gas, steam and air conditioning supply	35	
	E	Water supply, sewerage, waste management and decontamination activities	36-39	
Trade Sector G Wholesale and retail business; repair of motor vehic motorcycles		Wholesale and retail business; repair of motor vehicles and motorcycles	45-47	
Services	Н	Transport and storage	49-53	
sector	I	Accommodation and food service	55-56	
	J	Information and communications	58-63	
	L	Real state activities	68	
	M	Professional, scientific and technical activities	69-75	
	N	Administrative and support services activities	77-82	
	R	Artistic, recreational and entertainment activities	90-93	
	S	Other services (except 94 associative activities)	95-96	

The activities included in the scope of the survey are presented in detail in Annex 1.



FOR THE INDUSTRIAL SECTOR: Up to the year of reference 2012, the survey focused its field of study in industrial enterprises with at least one wage earner. As of the year of reference 2013, the population area is extended, including, since then, the companies without wage earning employees.



FOR SERVICES SECTORS: For the reference exercises 2009 to 2011, the activities of section R (arts, recreation, and entertainment) and Division 96 (other personal services) were studied each year partially, alternately, by means of a rotating system. Since 2012, all the activities of section Rand Divisions 95 and 96 of section S are included annually.

3.2. Territorial or geographical scope

All statistical units located in the national territory are investigated.



FOR THE INDUSTRIAL SECTOR: Until the year of reference 2012, the survey covered the whole of the national territory, with the except of Ceuta and Melilla. Since 2013 both autonomous cities are also included within the scope of industrial statistics.

3.3. Time scope

The SBE is an annual statistic.

The reference period for the data is generally the calendar year. Exceptionally, the companies that operate by seasons or campaigns that comprise two different years and thus have accounted for their data report the information for the season or campaign that ended in the year of reference of the survey.

4. Sample design

The sampling type is stratified random. In each stratum, a random sample is obtained, except the one formed by companies with 50 or more employees, in which all form part of the sample. The sample size is calculated by applying optimum allocation, and the estimators are those of simple expansion, adjusted by the lack of response and the changes of the stratum.

Each of the design stages is detailed below.

4.1. Population framework

The population framework is the *Central Directory of Companies* (DIRCE), a list of companies that is updated once a year with administrative, mainly tax and social security sources. It is also updated with information from the statistical operations of INE.

The DIRCE contains information on the main economic activity, the number of employees and turnover, variables used in the sample design, and on identification and localization data, necessary for the correct collection of the information.

4.2. Determination of exhaustive business

All companies with 50 or more employees are studied exhaustively and therefore enter the sample with probability 1. The collective of subsidiaries of foreign companies in Spain, and companies with less than 50 wage earning employees, but with large turnovers are also studied exhaustively.

Also, other exhaustive companies are determined as detailed below:



FOR THE INDUSTRIAL SECTOR:

To consider as exhaustive the companies with less than 50 employees, but with large turnovers, the Rule of The Deviation Sigma and the Method of the Quartile are used.

The Rule of the Deviation Sigma (see Julien and Maranda *Le Plan de Sondage de Enquête Nationale Sur les Fermes de 1988 Techniques d'enquête* 1990, vol. 16, nº 1, pp. 127-139) is an empirical rule that consists in ordering the companies from smaller to higher according to the turnover variable and take as exhaustive those that follow to the first that complies with that the difference with the previous one is greater than the typical deviation of that variable.

The quartile method selects those companies whose turnover exceeds the value $M + c(Q_3 - M)$ where M is the median, Q_3 is the third quartile of the turnover variable and $c \in \mathbb{R}$ a coefficient to be established.

Finally, the industrial companies with 0 employees are exhaustive and a turnover equal to or greater than one million euros.



FOR TRADE AND SERVICES SECTORS:



For some Trade and Service activities, the limit for determining exhaustive companies is reduced to 20 employees.

4.3. Stratification



FOR THE INDUSTRIAL SECTOR

The population of industrial companies under study is divided into groups, homogeneous with regards to what is intended to be studied and disclosed, called strata. These are formed by the crossing of several variables: Autonomous Community, main economic activity, and size, measured by the number of wage gaining employees. The following size groups are considered:

Group	Wage earning empl oyee s
0	0
1	1 to 3 employees
2	4 to 9
3	From 10 to 19
	20 to 49
	empl
	oyee
4	S
5	50 or more

The NACE-2009 determines the main economic activity. In the stratification, the class of activity is considered, which corresponds to the NACE-2009 to 4 digits and the industrial sub-sector corresponding to the aggregations of activity that appear in Annex 2.

For companies between 1 to 49 wage earning employees, strata are formed as follows:

Autonomous Community ×activity class ×size group.
 To form a stratum in this grouping you need to have a minimum of 10 companies.

Otherwise, go to the next one.

2. Autonomous Community xactivity subsector xsize group.

To form a stratum in this grouping it is necessary to have a minimum of 10 companies. Otherwise, go to the next one.

3. Activity class xsize group.

To form a stratum for this grouping, it is necessary that the size groups from 1 to 3 have a minimum of 10 companies. Otherwise, go to the next one.

4. Activity subsector xsize group.

This is the last grouping considered, the reason why there is no minimum required.

Companies with 0 employees are grouped by activity subsector, without considering the Autonomous Community.



FOR TRADE AND SERVICES SECTORS:



The population subject of the study of the survey has been divided, for sample design, into a series of strata defined according to the following variables:

- ■The main activity of the company, usually at the 4-digit level (class) of the NACE-2009. In some cases, a grouping of activity classes has been used according to the information needs.
- Autonomous Community (except for section R and Division 96 of the NACE-2009).
- Size interval of the company, according to the number of employees. These intervals, although they vary according to the activity depending on their population distribution, are based on the following disaggregation:
- 00- Without employees
- 11- 1 and 2 employees
- 12- 3 to 5 employees
- 13- 6 to 9 employees
- 14- 10 to 19 employees
- 15- 20 to 49 employees
- 16- 50 or more wage earners

The details by activities are presented in Annexes 3 and 4.

Each stratum, determined by the crossing of these variables, constitutes an independent population for sampling purposes

4.4. Sample size. Allocation

FOR THE INDUSTRIAL SECTOR

Within each stratum (groups of size 1 to 4), the sample size is calculated using optimal allocation.

This consists of calculating sample sizes per stratum (n_h) so that the overall sample size (n) is minimum, subject to the sampling error of the total number of employees being equal or less than a preset error.

The following expression gives the result of this allocation:

$$n_h = \frac{N_h S_h \sum_h N_h S_h}{V + \sum_h N_h S_h^2}$$

Where:

- Nh: Number of companies in stratum h
- S_h: Typical deviation of the variable number of employees, in stratum h
- -V is the square of the absolute default error predetermined: $V = (e_r.X)^2$ being e_r the relative error and X the total of the variable number of employees, aggregated according to the level considered.

The calculation of sample size is done in two steps, to adapt to the two future phases of diffusion. It is made first for a 'main' sample, which is collected from April to September, both inclusive, and on the basis of which the first results will be disseminated in subsequent editions. For this main sample, the following associated relative disaggregation levels and sampling errors are prefixed:

- 1% by activity subsector
- 5% by Autonomous Community x Division (NACE to two digits)
- 5% per group of size x Division (groups of size 1 and 2 are added)

The size of the 'total' sample is then calculated, which is necessary for the more detailed disaggregation levels of the second phase of the diffusion. In particular, the following levels of disaggregation and associated relative sampling errors are established:

- 1% per Activity class
- 10% by Autonomous Community x Group (NACE to three digits)
- 5% per group size x Group (groups of size 1 and 2 are aggregated)

In both steps, the total sample size is given by the maximum of each of the sample sizes obtained by the optimal allocation, applied in each of the three levels. The difference between the total sample and the main sample of each stratum is what determines the sample that is collected from October to December.

For the group of 0 employees, a sample is obtained with proportional allocation.



FOR TRADE AND SERVICES SECTORS



For each stratum, the sample size is calculated using optimal allocation.

Preset of relative sampling errors for estimating the total of a fictitious variable X, intermediate between the number of employees and the turnover, usually at the following levels:

- **for Trade Sector**: 2% at class level and national total, and 7.5% at the division level and Autonomous Community
- **for services Sector:** 1.5% at class level and national total, and 5% at the division level and Autonomous Community

The following expression of sample size is obtained:

$$n_h = \frac{N_h S_h \sum_h N_h S_h}{V + \sum_h N_h S_h^2}$$

Where:

- N_h number of companies of the framework in stratum h
- S_h deviation typical of the variable number of employees or turnover, in stratum h
- -V is the square of the absolute default error predetermined:
 - For the Trade Sector:

 $V = (0.02 \text{ X}_a)^2$; being X_a the total of the variable X, in each activity class (a).

 $V = (0.075 \text{ X}_{dc})^2$; being X_{dc} the total of the variable X, in each division (d) and Autonomous Community (c)

For the services sector:

 $V = (0,015 X_a)^2$; being X_a the total of the variable x in each activity class (a).

 $V=\left(0{,}05~X_{dc}\right)^{2};\;$ being X_{dc} the total of the variable X in each division (d) and Autonomous Community (c)

The definite sample size is obtained as the maximum of each one of the sizes (n_h) , obtained by applying the previous expression for each one of the prefixed values and variables considered.

This design allows to provide information to the following levels of detail:

- For the trade sector: at the national level of the activities indicated in Annex 3, as well as two digits, divisions of the NACE-2009, by Autonomous Community.
- For the services sector: at the national level of the activities listed in Annex 4, as well as two digits, divisions of the NACE-2009, by Autonomous Community (except for section R and Division 96 of the NACE-2009, whose sample design is not carried out by Autonomous Communities).

The sample is obtained randomly in each of the strata, using negative coordination techniques (load function and the Technique of Permanent Random Numbers), which allow distributing the statistical load of the companies. The goal is to reduce the number of surveys that a DIRCE company carries out throughout the year.

4.6. Estimators



FOR THE INDUSTRIAL SECTOR

The estimators are those of simple expansion, adjusted by the lack of response and the changes of the stratum.

The estimator of the total Y variable for a stratum h is:

$$\widehat{\boldsymbol{Y}}_h = \frac{\widehat{N}_h^*}{n_h^*} \sum_{i}^{n_h^*} \boldsymbol{y}_{hi} + \sum_{k \neq h} \frac{N_k}{n_k} \sum_{i}^{n_k^h} \boldsymbol{y}_{ki}$$

Where:

- The first addend represents the contribution of the units that have not changed from stratum h.
- The second addend represents the contribution of the companies that have changed the stratum (they come from other strata k to h).
- y_{hi} is the value of the variable Y in company i of stratum h.
- N_k is the number of companies within the framework of stratum k
- n_k is the number of companies in the stratum k sample
- n_k^h is the number of companies selected in stratum k that actually belong to stratum h.
- n_h* is the number of companies in the effective sample in stratum h that has not changed stratum.
- \hat{N}_h^* is the estimated number of companies in stratum h that have not changed stratum. It is calculated according to the expression:

$$\hat{N}_h^* = N_h \left(1 - \frac{b_h}{n_h} \right) - \sum_{h \neq k} \frac{N_h}{n_h} n_h^k$$

where:

- b_h is the number of casualties (closures, erroneously included, duplicates ...) in stratum h.
- n_h^k is the number of companies selected in stratum h that really belong to stratum k.

Be A_h the number of registrations of the framework updated in stratum h; then, \hat{N}_h^* is update adding the quantity A_h to it.

The total estimator \hat{Y}_m for domain 'm' any (subgroups of the population, which do not have to coincide with the strata or the joining of some of them) is the sum of the total estimated for the domain within each stratum, i.e.:

$$\hat{Y}_m = \sum_h \sum_{i=1}^{m_h} F_{hi} Y_{hi} Z_{mhi}$$

Where $F_{\rm mi}$: final elevation factor associated to a company i with stratum h

m_h: number of sample units responding in stratum h

Z_{mhi}: random variable that takes value 1 if the company i belongs to the domain m and 0 if otherwise.

The estimator for a national total is simply given by the sum of the estimators in all the strata.



FOR TRADE AND SERVICES SECTORS



The estimators are those of simple expansion, adjusted by the lack of response and the changes of stratum.

The estimator of the total of the variable and for a stratum h is:

$$\widehat{\boldsymbol{Y}}_h = \frac{\widehat{N}_h^*}{n_h^*} \sum_{i}^{n_h^*} \boldsymbol{y}_{hi} + \sum_{k \neq h} \frac{N_k}{n_k} \sum_{i}^{n_k^h} \boldsymbol{y}_{ki}$$

Where:

- The first addend represents the contribution of the units that have not changed from stratum h.
- The second addend represents the contribution of the companies that have changed the stratum (they come from other strata k to h).
- y_{hi} the value of the variable Y in company i of stratum h.
- N_k is the number of companies within the framework of stratum k
- nk is the number of companies in the stratum k sample
- n_k^h is the number of companies selected in stratum k that actually belong to stratum h.
- n_h* is the number of companies of the effective sample in stratum h that have not changed stratum.

• \hat{N}_h^* is the estimated number of companies in stratum h that have not changed stratum. It is calculated according to the expression:

$$\hat{N}_h^* = N_h \left(1 - \frac{b_h}{n_h} \right) - \sum_{h \neq k} \frac{N_h}{n_h} n_h^k$$

where:

- **b**_h is the number of duplicated companies, temporarily closed or without activity in stratum h.
- n_h^k is the number of companies selected in stratum h that really belong to stratum k.

The total estimator for domain 'm' (subgroups of the population, which do not have to coincide with the strata), is given by the following expression:

$$\hat{Y}_m = \sum_{k} \sum_{i=1}^{m_h} F_{hi} Y_{hi} Z_{mhi}$$

Where:

- F_{hi} : final elevation factor associated with the company i (F_{hi} equal to $\frac{\hat{N}_h^*}{n_h^*}$ for companies that do not change the stratum and equals to $\frac{N_h}{n_h}$ for those that change, from h to any other)
- mh: number of sample units responding in stratum h.
- Z_{mhi}: a random variable that takes value 1 if the company i belongs to the domain m and 0 if otherwise.

The estimator for the national total is given by the sum of the estimators in all strata.

4.7. Sampling errors.

Estimates of relative sampling errors or variance coefficients are calculated and published in%, for the main variables, in certain domains. The relative sampling error, for the total estimator of Y in domain m, is given by the following expression:

$$\widehat{CV}(\widehat{Y}_m) = \frac{\sqrt{\widehat{V}(\widehat{Y}_m)}}{\widehat{Y}_m} \times 100$$

To calculate $\hat{V}(\hat{Y}_m)$ the Raulin formula is used, which gives a good approximation to the direct method and is given as follows:

$$\widehat{V}\left(\widehat{Y}_{m}\right) = \sum_{h} \frac{(m_{h}-1)}{m_{h}} \sum_{i} F_{hi}(F_{hi}-1) \left(Y_{hi} \cdot Z_{mhi} - \widehat{\overline{Y}}_{mh}\right)^{2}$$

Where \hat{Y}_m , F_{hi} , $m_h Z_{mhi}$ have the meaning already described in paragraph 4.5 and:

$$\widehat{\overline{Y}}_{mh} = \frac{\sum_{i} F_{hi} Y_{hi} Z_{mhi}}{\sum_{i} F_{hi}}$$

5. Variables and Definitions

For a better understanding and interpretation of the statistical results of these operations below are defined the main variables and concepts used, ordered according to the following grouping:

5.1. Classification variables:

- 5.1.1. Main economic activity of the business
- 5.1.2. Size of the company according to their employees
- 5.1.3. Geographical distribution by Autonomous Communities

5.2. Variables object of study:

- 5.2.1. Variables on statistical units
- 5.2.2. Variables on personnel employed
- 5.2.3. Variables on earnings
- 5.2.4. Variables on stock changes
- 5.2.5. Variables on expenditure (except for personnel expenditure)
- 5.2.6. Variables on personnel expenditure
- 5.2.7. Variables on investments

5.1. Classification Variables

5.1.1. Main Economical Activity of the Business

The economic activity carried out by a company is defined as the creation of added value through the production of goods and services.

Companies frequently perform diverse activities that should be classified into separate classes of the NACE-2009. In general, activities developed by an economic unit can be of three types: primary, secondary and ancillary activity.

- It is understood by main activity the one that generates the highest added value. Faced with the difficulty of calculating the added value of the companies when carrying out several activities, it is considered as the main activity that generates the largest turnover or, failing that, that employs a larger number of employees.
- A secondary activity is any other activity carried out by the company, whose outputs are goods
 or services that are susceptible of being distributed or rendered to third parties.
- An ancillary act ivity is one that exists only to support the main activity and the secondary activities of the company, by providing goods and services for the exclusive use of such unit, that is to say that they are not sold on the market and serve only the unit on which they depend on (administration departments, transport or storage services).

Initially, each company has a main economic activity assigned to it in the Central Directory of Companies, determined from administrative information (tax heading present in the tax of economic activities, NACE-2009 code of activity that appears in the Social Security Contribution Accounts...).

However, companies that carry out more than one activity must be registered in several headings of the economic activity tax. To be able to assign this main activity of budget item, the INE's Directory Unit applies a series of filters and criteria. This main activity of budget item can be modified in the collection of the survey with the description that the company makes of its main activity.

The economic and employment information requested from the reporting units refers not only to the main activity but also to all the secondary and ancillary activities that it carries out.

It has to be noted that once the main activity is determined, the company and all the study variables referred to it are assigned to that activity.



FOR THE INDUSTRIAL SECTOR: The industrial sector questionnaires, besides requesting extensive information on the company's income and expenses, include a limited set of variables for each of the company's industrial establishments. The information gathered at the level of the industrial establishment is composed of the principal activity of the establishment, the number of employees, turnover, and investment in tangible assets.

Until the year of reference 20 14 included, the Industrial survey of companies presented their statistical results, both national and regional, based on the main activity of the industrial establishment. In order to do this, all the variables of the company were allocated in function of the information gathered from the establishments.

As of year of reference 2015 included, with the initiation of *the Project of integration of the structural economic surveys*, it is considered necessary to apply a homogeneous treatment in the Industry, Trade and Commerce sectors. For this reason, the new classification criteria of information for the Industrial Sector is established in the following way:

- For the national statistical results, all the variables of the study were classified in function of the principal activity of the company. With a change of criterion, in addition to the new statistical series, for this year a table of statistical results is offered under the previous criterion so that the users can also have the old statistical series without discontinuity
- For the regional statistical results, the variables disseminated are classified according to the main activity of the establishments (more details in 5.1.3)



FOR TRADE AND SERVICES SECTORS:



For these sectors, both national and regional outcomes are classified according to the company's core business.

5.1.2. Size of the company

The size of the companies is one of the most important variables when determining the behaviour of the business. This dimension can be established regarding the magnitude of the turnover or the value of the production or by considering the number of persons constituting the company's workforce. The second option to determine the size of companies was selected for these statistics, presenting tables for the sections of employees.

The group of people who contribute, through the contribution of their work, to the production of goods and services, or who carry out ancillary activities in the company, are considered employees, whether they are paid or not. Persons licensed for a short period (sick leave, vacation, or exceptional leave), personnel on strike and persons working outside the company but who are part of it and are paid by it (more details in paragraph 5.2.2) are included.



FOR THE INDUSTRIAL SECTOR: The following sections of size are considered depending on the staff employed (in the average annual) by the company:

- Of less than 10 people employed
- From 10 to 19 people employed
- From 20 to 49 people employed
- From 50 to 249 people employed
- Of 250 or more people employed



FOR T RADE AND S ERVICES SECTORS: The following sections of size are considered depending on the staff employed (in the average annual) by the company:



- Of less than 2 people employed
- From 2 to 9 people employed
- From 10 to 19 people employed
- From 20 to 49 people employed
- From 50 to 249 people employed
- Of 250 or more people employed

5.1.3. Geographical distribution by Autonomous Communities

The companies can have establishments or premises in different geographical locations, and they can also carry out their management and administration in one of these sites or another located in the same or in another community. A breakdown by autonomous community is presented for certain variables (number of premises, turnover, salaries, and salaries, investment in material assets and personnel occupied) considering the location of these premises.

To obtain this distribution, it is required for the companies to break down the variables previously quoted according to where the establishments are located (that belong to the company and when they have personnel) from which the economic activity of the company is carried out.

Clarifications, particular situations and examples according to the different sectors:



FOR THE INDUSTRIAL SECTOR::

The place where the economic variables of study are generated is considered the location of the industrial establishments, for the regional distribution of the statistical results of the industrial sector. The total figures for the company must be completely divided among their different establishments. If the variables requested from the industrial establishments do not add up to the total of the figures provided by the company, the difference is allocated to the Autonomous Community where the headquarters of the company is registered, as well as to its main activity. This can happen for some reasons, including that the company does part of its production through subcontracting.

Exceptionally, for industrial companies of distribution or trade of electrical power or gas by pipeline (activities 3512, 3513, 3514, 3522, 3523 of the NACE-2009), given the special characteristics of this subsector, for the regional breakdown, the distribution by communities according to the location of the clients is considered.

For the statistical results of the industrial sector by communities and activity, the main activity of the establishments is considered.



FOR TRADE AND SERVICES SECTORS:



For the regional distribution of the statistical results of the trade and services sectors, the location of the establishments is considered to be where the economic variables of study are generated.

Clarifications and examples:

- The professional, technical or support services to other companies (consultancies, architecture, advertising, etc.) that have offices in several communities must distribute their turnover according to how much they invoice in each office, regardless of the residence of their clients.
- Services that have to be developed at the client's offices (for example cleaning, security services, etc.) must distribute their turnover according to the communities where the premises of the company are located. In the case of a company that provides services in clients' offices in a community where they do not have their own premises, that percentage of the turnover must be allocated to the community where the company is located.

For the statistical results of the trade and services sectors by communities and activity, the main activity of the company is taken into account.

5.2. Variables studied

5.2.1. Variables on statistical units

Number of companies

The company corresponds to an organizational production unit of goods and services, which enjoys a certain autonomy of decision, mainly when using the current resources available to it. The company exercises one or more activities in one or more places.

Number of premises

The establishment or premises is any productive unit located in a topographically delimited place (workshop, mine, factory, warehouse, shop, office, etc.), from which economic activities are carried out by one or more persons of the same company dedicate to one sole company, with exceptions.

5.2.2. Variables on personnel employed

Employees

Employees are considered to be the group of people who, as part of the company, contribute through their work, whether remunerated or not, to the activities of the same. They include working owners, partners who work regularly on the unit and unpaid family members who work regularly on the unit. Also included are people who, although they work outside the company, belong to it and are employed by it (for example, the trade representatives, the courier staff and the repair and maintenance teams that work for the company). The staff includes both fixed and temporary staff, either full-time or part-time.

Not included as employees:

- Exclusively capitalist partners and family members of the owner who do not participate actively in the company.
- The members of the Board of Directors who do not dedicate at least one-third of the normal working day for the company.
- The staff who work in the premises of the company but that depend on another company, from which they receive their wages.
- Staff facilitated by temporary work companies (TWC): It is the staff who works in the company does not belong to it because they are staff supplied by temporary work companies.
- People with unlimited license, leave of absence, retired... unless they are still really working in the company.
- Independent, autonomous workers: They are the professionals that are not on the payroll of the company and that they are linked to this one by some contract other than those of work character, like commercial contracts or others, and that they work exclusively, or at least mainly, for the company.
- In general, free professionals linked to the company by a commercial contract.

Employees include both paid and unpaid staff.

Paid staff

Paid personnel are trained by workers linked to the company by a work contract and who receive remuneration in the form of wage, salary, commission, reward, a piece of work or in kind. It includes both fixed and eventual staff, either full-time or part-time.

Included are the persons who perform functions directly associated with the productive activities of the company, as well as those others whose tasks are not directly linked to the productive process (directors on salary, managers, technicians, office and administrative personnel, subordinates, sales force, etc.).

Hours worked by paid staff

It represents the aggregate of the hours actually worked by paid personnel for the production of the unit being observed during the reference period.

It includes the total hours worked, both normal and extraordinary. It does not include the hours not worked as a result of sick leave, strikes, vacations, holidays, etc., interruptions for meals, and hours spent on the journey from home to the workplace and vice versa.

Full-time equivalent paid staff

It is a measure of paid staff, calculated as the sum of full-time paid staff working all year round, plus the sum of time fractions of the paid staff working in a part-time or non-working period, i.e. considering the time-periods of those persons whose working hours are less than a standard day, less than the standard number of working days per week or less than the standard number of weeks or months per year.

Conversion to full-time equivalent must be carried out on the basis of the number of hours, days, weeks or months worked.

5.2.3. Variables on earnings

The fundamental characteristic of these statistical operations is the study of the economic variables. To collect information on the monetary flows, it has been considered that the most suitable source is the accounting of the company, so in the questions relating to purchases, expenses and income the denominations and criteria of the General Plan of Accounting (PGC-2007) are taken as a point of reference. This ensures the homogeneity of information and facilitates the response to collaborating companies, using common terminology and requesting data that the company already has.

Within the general accounting plan, the content of the *profit and loss account* offers the most interesting information and the framework that best suits the objectives of the survey, which is the reason why the data that make up this account are defined in a detailed way.

The information obtained directly from the general accounting plan is not always sufficient to know how the income and expenses are generated, the breakdown of the turnover according to different criteria (for example the geographical destination of the sales), the distribution of the expenses of personnel, or the importance of each one of the services rendered. For this reason, sometimes more detailed questions are included in the questionnaires, trying in all cases not to leave the accounting framework.

Turnover

It comprises the total amounts invoiced by the observed unit during the reference period for the sale of goods and services supplied to third parties, considering both, those carried out directly by the observed unit and those from eventual subcontracts.

These sales of goods or services are accounted for in net terms, that is to say, including customer charges (transportation, packaging, etc.), even if they are invoiced separately, but deducting sales discounts for early payment, sale returns or the value of returned packaging, as well as sales rebates. Taxes and fees levied on goods or services invoiced by the unit are included, but VAT is excluded from the customer.

From an administrative point of view, the General Accounting Plan (GAP) (RD 1514/2007, of 16 November) defines the Total net amount of the turnover by the following accounting items: C700 + C701 + C702 + C703 + & + C705-C706-C708-C709 being:

C700. Merchandise sales

C701. Sales of finished products

C702. Sales of semi-finished products

C703. Sales of by-products and waste

C704.. Sales of packaging and packaging

C705. Delivery of Services

C706. Discounts on sales for early payment

C708. Sales returns and similar operations

C709. "Rebates" on sales

The turnover does not include, therefore, subsidies or other operating revenues, nor the financial, extraordinary or other income affecting the outcome of the exercise.

Breakdown of turnover according to geographical destination

This concept includes the distribution by geographic markets of the total amount of the turnover of the company. Three geographical destinations are specified: Spain, other European Union countries and the rest of the world.

Product Sales (Industrial Sector only)

This concept includes the total amount of sales of finished or semi-finished products, as well as by-products, waste, containers or packaging made by the company during the reference year These terms are defined below:

- Finished products: manufactured goods by the company in its production process, or by third parties, via production by subcontracts, and those that are destined for the final consumption or to its use by other companies.
- Semi-Finished Products: Goods manufactured by the company which are not normally intended for sale until they are processed, incorporated or transformed later.
- By-products: Goods obtained during the production process that has the character of secondary or accessories to the main manufacture.
- Residues: obtained inevitably and at the same time as the products or by-products, whenever they have intrinsic value and can later be used or sold
- Containers: containers or vessels, normally intended for sale in conjunction with the product they contain.
- Packaging: Covers or wrappings, usually irretrievable, destined to protect products or goods to be transported.

Sales are considered net, that is, once discounted the "rebates" on sales (discounts and similar that are based on reaching a certain volume of orders) and the returns of sales (deliveries returned by customers, normally due to non-compliance with the conditions of the order), as well as the discounts due to quality defects, delays in the delivery period of orders, etc., which have occurred after the invoice is issued.

Merchandise sales (industrial sector only)

This concept includes the total amount of sales made by the company during the reference year of all goods or goods purchased for subsequent sale without processing (resale of goods in the same state in which they were purchased).

Sales are considered net, that is, once discounted "rebates," returns and the like.

Income from delivery of services (Industrial Sector only)

This concept includes the total amount of income obtained by the company during the year of reference counterpart for the services (which are the subject of the ordinary traffic of the company) provided to other companies, individuals or entities. Due to its importance, within this item, the income for subcontracts, i.e. the payments made to the company as a result of its participation, as a subcontractor, in the design or production of a certain product for another company.

Work done by the company for its assets

This concept collects the counterpart of the expenses made by the company for its fixed assets using its own equipment and personnel. It can affect both the fixed asset (physical facilities, equipment for information processes, major repairs or improvements, etc.), the real estate investments (land, buildings, and constructions as investment), as well as intangible assets (computer applications, research and development, audiovisual productions, etc.)

This concept includes both the production of equipment or buildings, as well as the major repairs and improvements made to the existing ones in order to increase the useful life of the goods, their production capacity or their performance. Also included within this heading is the counterpart of the expenses that are activated corresponding to the payments made to other companies for the payment for the work awarded to them for research and development purposes (expenses for extramural research and development).

The work carried out by the company itself for its assets is valued at cost price, that is determined by adding to the purchase price of the raw materials and other consumable materials, the costs directly attributable to the product, as well as the indirect costs that can reasonably be assigned to the product concerned.

Other management income

Includes other income other than those considered in the turnover, such as income from leases, income from industrial property transferred in operation, income from commissions, income from services to personnel (such as stores transport, housing, etc.), income originated by the eventual provision of certain services to other companies or individuals (eventual transport services, consultancies, reports), etc. It does not include subsidies for exploitation, which are considered in the following variable.

Subsidies for exploitation

This concept includes the amounts of the transfers granted to the company by the public administrations, companies or individuals in order to assure to this one a minimum profitability, to compensate deficit of exploitation of the exercise or previous exercises, or to allow sufficient remuneration for the production factors. Not included are those made by the partners or companies of the group, multi-group or associates. Nor are the amounts received in the form of tax exemption or investment aid included. It also includes the amount passed to the result of the exercise of other subsidies, donations, and legacies other than capital grants.

5.2.4. Variables on stock changes

Variation of stocks of finished and ongoing products

The amount corresponding to the difference between the final and initial stocks (at the end and the beginning of the reference year of the data) of the different products (finished, semi-finished, in progress, by-products, waste, and recovered materials) manufactured by the company. These stocks are valued at the production cost.

Variation of stocks of raw materials and supplies

The amount corresponding to the difference between the final and initial stocks (at the end and the beginning of the data reference year) of raw materials and supplies. These stocks are valued at acquisition prices

Variation of stocks of goods and services for resale

The amount corresponding to the difference between the final and initial stocks (at the end and the beginning of the data reference year) of goods and services for resale. These stocks are valued at acquisition prices

5.2.5. Variables on expenditure (except for personnel expenditure)

Total purchases of goods and services

This concept includes:

- *Purchases of Goods:* The amount of goods acquired by the company during the reference year for resale in the same state in which they are purchased without processing them. They are accounted in net terms, that is, discounting the discounts on purchases by early payment¹, rebates² on purchases and returns of purchases³ and similar operations.
- Purchases of raw materials and other supplies: The value of goods acquired for their processing during the production process (raw materials) and the amount of purchases of supplies such as fuel, spare parts, packaging, office supplies, etc. (supplies must have the characteristic of being storable). They are posted in net terms, that is, discounting the discounts on purchases for early payment¹, rebates² on the purchases and the return of purchases³ and similar operations.
- Work done by other companies or professionals in the sector. Value of the works that, as part of their own production process, are commissioned and carried out by other companies or professionals. Due to its importance, within this heading, worth noting are expenses from subcontracting, that is, the payments made by the company to other companies as a result of their participation, as subcontractors, in the design or production of a given product.
- Expenses in foreign services: Are operating expenses of a different nature made by the company during the year of reference, such as R & D expenses, leases and royalties, repair and maintenance, services of independent professionals, transportation, insurance premiums, banking and similar services, advertising, propaganda and public relations, supplies and other services.

¹ Discounts on purchases for early payment. Discounts and assimilations that are given to the company by its suppliers, for early payment, not included in the invoice.

² Rebates Are the discounts and the like that are based on having reached a certain volume of orders

³ Shopping returns. It comprises deliveries returned to suppliers normally due to non-compliance with the order conditions.

The literal definition of Regulation No 295/2008 is detailed below:

The value of all goods and services purchased during the accounting period for resale or the consumption in the production process are included in total purchases of goods and services, excluding capital goods, consumption which is recorded as fixed capital consumption. The goods and services in question may be resold with or without further processing, used completely in the production process or stored.

These purchases include materials that are directly incorporated into the goods produced (raw materials, intermediates, and components), plus small tools and non-capitalized equipment. The value of auxiliary materials (lubricants, water, packaging, materials for maintenance and repair or office supplies) and energy products are also included. This variable includes purchases of materials made for the production of capital goods by the unit.

Also included are the services paid for during the reference period, both industrial and non-industrial, and the amounts paid for work carried out by third parties on behalf of the unit, including common repairs and maintenance, installation work and technical studies. The amounts paid for the installation of capital goods and the value of assets capitalized are excluded.

Also included are payments made by non-industrial services such as legal and accounting fees, patents and licenses (when not capitalized), insurance premiums, costs of meetings of shareholders and government bodies, contributions to business and professional associations, mailing, telephone, electronic, telegraph and fax, transportation services for goods and personnel, advertising costs, commissions (when not included in salaries and salaries), rents, bank charges (excluding payments of interest) and all other commercial services provided for by third parties. It includes the services that the unit transforms and capitalizes on capitalized production.

Expenses classified as financial or income in the form of interest or dividends are excluded from the total purchases of goods and services.

The value of purchases of goods and services will be the purchase price, that is, the price actually paid by the purchaser for the products, including all taxes (minus the subsidies) that are charged for the products purchased, except the taxes on the added value. Consequently, all other taxes and fees on products are not deducted from the valuation of purchases of goods and services. The treatment of taxes on production is not relevant in the valuation of these purchases.

For statistics on industrial, commercial and service activities, except in the case of companies whose activities are financial and insurance, the expenses classified as financial in corporate accounting are excluded from the total purchases of goods and services.

Consumption of goods and services for resale

Are purchases of goods and services for resale minus the variation of stocks of the same

Resale purchases are purchases of goods for resale to third parties without any transformation. They also include services purchased by service companies that, in turn, "re billed," that is, those companies whose turnover is formed not only by the fees charged for a service transaction (as in the case of real estate companies) but also by the actual amount of the service transaction (for example, transportation purchases by travel companies). The value of goods and services sold to third parties by commission are excluded, since the agent receiving the commission does not buy or sell the goods and services in question.

Consumption of raw materials, intermediate products, and other supplies

Are purchases of raw materials, intermediate products, and other supplies less the variation of stocks of the same

Expenses in external services

This concept comprises the total amount of the whole of operating expenses of a different nature carried out by the company during the year of reference, such as the following, as listed in PGC-2007:

- Research and development. Expenses in research and development for services ordered to other companies.
- Leases and Royalties. The amount of the payments accrued by the rental of movable and fixed property used by the company and the fixed or variable amounts that are satisfied for the right to use the various manifestations of industrial property.
- Repairs and conservation. Maintenance costs of the goods included in the tangible assets (computer equipment, buildings, vehicles, machinery, etc.) made by third parties.
- *Independent professional services.* It comprises the fees of economists, lawyers, auditors, notaries, etc., as well as commissions to independent mediators
- Transport carried out by third parties. Expenditure by the company for transport carried out by third parties when it is not necessary to include them in the purchase price.
- Non-social insurance premiums. Amounts satisfied in respect to insurance that does not have a social character referred to the staff of the company.
- Banking and similar services. Amounts satisfied in the concept of banking and similar services, such as commissions for different concepts (management of collections, transfers, cheques, cards, cancellations of account, etc.).
- *Publicity, propaganda and public relations.* Expenses for these concepts contracted with third parties to make the company or its products known.
- Supplies. The value of the expenses made by the company in the acquisition of supplies that do not have the quality of storable: water, electricity, gas, etc.
- Other expenses in foreign services. They include payments to temporary work companies, travel expenses, diets, personnel transportation, mail, telephone, fax, messaging, local cleaning, surveillance and security and all other office expenses that have not been collected previously.

Taxes linked to production and non-VAT products and excise duties

Compulsory payments made to the public administrations, which tax the productive activity of the company and the utilization of the factors of production. Income, equity, and capital taxes are not included for the survey and, in particular, the corporation tax or the income tax of individuals. VAT and excise duties are excluded.

They include the tax on economic activities (TEA), the fixed assets tax (FAT), the tax on mechanical traction vehicles, import-related taxes, the vehicle registration tax, the property transfer tax and documented legal acts, taxes on pollution, municipal fees ...

5.2.6. Variables on personnel expenditure

Personnel expenses

This concept contains the total aggregate amount of payments made by the company during the year of reference in respect to salaries and salaries, allowances, social security and other personnel expenses. It is broken down into the following concepts:

Wages and salaries

They comprise all amounts, obligatory or voluntary, paid in cash or in kind by the company to their salaried personnel of all types (fixed and eventual), in the concept of remuneration for the work carried out by them.

These payments are accounted for by their gross amount, i.e. before making the deductions corresponding to the social security and income taxes of the physical persons in charge of the workers. **It a Iso i ncludes c ompensations**, i.e. payments made directly by the company to its employees in case of sickness, unemployment, dismissal, accident, pension, early retirement, ... It also includes remuneration for staff liquidated with equity instruments (e.g. shares, participations, etc.).

The full base salary is included; supplements in money for overtime, seniority, title, endangerment, incentives, assistance, residence, transportation premium, etc.; Premiums for benefits, Christmas bonuses and extraordinary pay; The remuneration in kind (valued according to the net cost that it represents for the company) supplied free or at reduced price to its employees in the concept of consumers (foodstuffs, fuels, housing, dress, shares, etc.).

Payments made to free and independent professionals or collaborators linked to the company by a business contract, travel expenses of the company's staff, payments to temporary work companies are not included. Also included in this heading are contributions to social security and pension funds in charge of the company, which is considered under the following heading.

Social burdens

It includes the statutory contributions to the social security in charge of the company, i.e. the contributions that the company pays to the social security for the various benefits that it carries out (old age, invalidity, sickness, maternity, work accident, occupational illnesses, unemployment and family allowances).

It also includes the long-term remuneration by means of defined contribution systems (amounts of contributions accrued for long term pay to the company's staff, such as pensions or other retirement/retirement benefits, which are articulate through a defined contribution system). Also, other social expenses are included, in compliance with a legal or voluntary disposition of the company, in favour of its employees.

Other personnel expenses

This concept includes provisions for personnel expenses. They are express or tacit obligations in the long term, clearly specified as to their nature, but which, on the closing date of the financial year, are indeterminate as to their exact amount or to the date in which they will be produced (long-term remunerations through defined benefit systems, cash-liquidated personnel remunerations based on equity instruments, excess provision for staff remuneration, excess provision for transactions with payments based on equity instruments)

5.2.7. Variables on investments

Investment

Investment is defined as real increases in the value of capital resources made by the company in the reference year. This is gross investment.

It is understood by real increase of the productive resources, the increases of value that occur in the different types of assets, that have their origin in purchases of goods to third parties (new or used), in own production of assets, or in works carried out by the company itself or by third parties on existing elements in order to increase their productive capacity, its performance or its useful life (acquisitions, improvements and own production).

The investment operations are reflected by the total of their value. If purchased from third parties, they are valued at acquisition prices, excluding deductible VAT and including transportation, installation costs, registration and notary fees, and other non-deductible taxes. The work done by the company with its resources is valued at cost price.

The SBE distinguishes between investment in material assets and investment in intangible assets, concepts that are defined below.

Investment in tangible assets

Included are the material capital goods, both new and existing, regardless of whether they have been purchased from third parties, they have been acquired through a financial leasing contract (the right to use a durable asset in exchange for the payment of rents for a long and pre-determined period) or have been manufactured for self consumption (capitalized production of material assets), which have a shelf life of more than one year, including unfabricated material goods, such as land. Property acquired through restructuring (such as mergers, takeovers, fragmentation, or breakups) is excluded. Current maintenance costs are excluded.

This is gross investment during the reference period in material goods. It establishes a differentiation of the investment depending on the type of good.

The following concepts are distinguished:

- 1. Land and natural goods. They comprise the urban-natured plots, rustic farms, other non-urban land, mines, and quarries, excluding any construction carried out on the surface. It includes the adaptation of land and natural goods (levelling, piping, or roads and roads).
- 2. Buildings, constructions, and renovations. It includes the cost of existing buildings and structures (which have already been used) acquired during the reference period. In those cases where the land is purchased with buildings and the value of the two components is not separate, the total is recorded in this heading if it is estimated that the value of the buildings exceeds that of the land.
 - For the dissemination of SBE results, this concept also includes building and refurbishing of buildings. It is the expenditure in the reference period in the construction and transformation of buildings. It includes purchases of new buildings that have never been used. It also includes all additions, reforms, improvements and renovations that prolong the lifespan or increase the productive capacity of the buildings. Permanent installations, such as water supply, central heating, air conditioning, electricity are included, as well as the expense of the construction of oil wells (drilling), mines in operation, gas pipelines, electrical lines, canalizations, railway lines, port facilities, roads, bridges, viaducts, drainages and other improvements of the terrain.
- 4. Technical facilities. The technical installations are complex, specialized units used in the production process (buildings, machinery, material, parts or elements, including computer systems that, even though they are detachable by nature, are permanently linked to their operation).
- 5. Machinery and tooling. Machinery or equipment used for the elaboration of the products as well as the utensils or tools intended for this purpose and which can be used autonomously or in conjunction with the machinery.

6. Transport elements and others. Vehicles of all kind destined for land, sea or air transportation of persons, animals or goods are included, as well as other tangible assets such as furniture, information processing equipment, office equipment and other materials and other fixed assets not listed above.

Investments in intangible assets

They refer to the expenses of the company for the acquisition of elements of long duration that are not materials such as concessions, patents, licenses, trademarks, designs, royalties, They include active research and development expenditures, administrative concessions, industrial property, goodwill, the right to transfer premises and investments in computer applications.

5.2.8. Economic aggregates

The economic aggregates presented in this publication are calculated from the variables of the questionnaire as required by Regulation No. 295/2008 of Structural Statistics.

Production value

The value of the production measures the amount of the goods and services produced by the company during the financial year.

The value of the production is defined as the turnover, more or less the variations of the stocks of finished products, ongoing work and goods and services purchased for resale, less purchases of goods and services for resale, plus the work done by the company for its asset (capitalized production) and other management income (excluding subsidies).

The literal definition of Regulation No 295/2008 is detailed below:

Value of production is understood as the turnover or the income from the sale of goods and the provision of services, more or less the variation of the stocks of finished and ongoing products and the goods and services purchased for resale, less purchases of goods and services for resale (only goods and services sold during the reporting period, excluding the storage and transport costs of goods purchased for resale), plus capitalized production, plus other (exploitation and extraordinary) income, excluding subsidies. Income and expenses classified as financial or income in the form of interest and dividends in business accounting are excluded from the value of production. In the purchases of goods and services for resale are included the services purchased to lend to third parties under the same conditions.

N.B.: In the capitalized production is included the production of all the goods that the producers retain as an investment. The latter includes the production of fixed assets (buildings, etc.) and intangible assets (software development, etc.). Capitalized production is an unsold production and is valued at its production cost. Note that these capital assets should also be included in the investment.

N.B.: Other income (of exploitation and extraordinary) is an accounting heading of the company. Its contents can vary by sector and over time, so it cannot be defined precisely for statistical purposes.

Added value at market prices

The added value at market prices is calculated from the value of the production minus the operating costs other than those destined for resale (consumption of raw materials, intermediates and other supplies and expenses in external services).

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Added value at factor cost

The value added to the cost of the factors is the gross income of the exploitation activities after adjusting the effect of the exploitation subsidies and indirect taxes. It is calculated from the gross added value at market prices, deducting all the taxes linked to the production and the products and adding the subsidies to the exploitation.

The literal definition of Regulation No 295/2008 is detailed below:

The value added to the cost of the factors amounts to the gross income from the exploitation activities after the adjustment by exploitation subsidies and indirect taxes.

It can be calculated from the turnover, plus capitalized production, plus other operating income (including exploitation subsidies), more or less the variation of stocks, minus purchases of goods and services, minus other taxes on products linked to the volume of business but not deductible, minus taxes and production-related fees. The taxes and fees linked to production are compulsory payments without counterpart, in cash or kind, collected by the public administrations or by the institutions of the European Union, which encumber the production and imports of goods and services, the use of labour, the ownership or use of land, buildings and other assets used in the production, irrespective of the amount or value of goods and services produced or sold. It can also be calculated from gross operating surplus, adding personnel costs.

The income and expenses classified as financial in the corporate accounting in accordance with the annual accounts of the capital companies are excluded from the added value. Income and expenses classified as interest income, dividend income, exchange earnings from foreign currency loans in relation to interest expenses, proceeds from rescue operations or the extinction of debt or financial expenses in accordance with international accounting standards are excluded from de added value.

The added value at the cost of the factors is calculated as raw since the value adjustments (such as depreciation and impairment losses) are not subtracted.

Gross operating surplus

The gross exploitation surplus is the surplus generated by the exploitation activities once the work factor has been rewarded. It can be calculated from the value added at the cost of the factors, less the costs of personnel. It is the available balance for the unit that allows you to reward your fund and debt providers, pay taxes, and eventually finance your entire investment or part of it.

5.2.9. Main indicators

In order to facilitate the analysis of the particular characteristics of each sector investigated and, within these, to show the differences or similarities between the companies that compose them, some indicators are produced in the form of ratios from the previously exposed variables.

Productivity

It is the quotient between the value added at the cost of the factors and the average number of employees in the year. It represents the contribution of each employee (whether remunerated or not) to the generation of income of the company; Indirectly it is a measure of the relative weight of the work factor in each activity. It appears expressed in euros.

Average personnel costs

It is the quotient between the total staff costs and the average of paid staff in the company. It appears expressed in euros.

Added value rate

It is the proportion that the gross value added at the cost of the factors represents relative to the value of the production. It shows the capacity of income generation per unit of product or service. It appears expressed as a percent.

Staffing fee

It is the proportion that the staff costs represent relative to the value added at the cost of the factors. It can be considered as a measure of the participation of remunerated employment in the distribution of income generated in the sector. It' is complementary is the surplus rate. It appears expressed as a percent.

Gross exploitation rate

It is the proportion that the gross operating surplus represents with respect to the turnover. It appears expressed as a percent.

Investment rate

It is the proportion that the total investment (in both material and intangible assets) represents in relation to the value added at the cost of the factors. It appears expressed as percent.

Paid personnel rate

The proportion of staff paid for the total number of staff employed, both as an annual average. Its complement measures the degree of self-employment of each sector.

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6. Information collection

6.1. Questionnaires

To adapt the required information to the specific characteristics of the companies, three basic types of questionnaires have been designed, taking into account aspects such as the legal nature, paid personnel and turnover of the company:

- Type1 Questionnaire: Broad model, mainly aimed at companies with legal personality (shareholding companies).
- Type2 Questionnaire: A reduced model for companies with legal personality (share holding companies).
- Type 3 Questionnaire: Areduced model for companies that are individuals.

These questionnaires are designed in a uniform way for the Industry and Trade/Services Sectors. However, some singularities have been maintained in each sector (for example, the different approach to the territorial section, or different requirements of the European regulation for the industrial sector).

For the design of the questionnaires, an effort has been made to simplify and reduce as much as possible the statistical load and to facilitate the completion of economic data for the informant. To do this:

- The Type1 and Type2 questionnaires have been designed around the development of the company's profit and loss account.
 - In addition to facilitating the completion of the required data, this new design will enable, for the collection of information, mechanisms consisting of direct data upload, either of the electronic version of the accounts presented by companies to the Mercantile Registry (load of XML files), or of tax administrative sources based on Corporate Tax.
- On the other hand, the Type3 questionnaire has focused around the concepts used for the income tax return of the natural persons.

It should be noted that, for certain activities, together with the main questionnaire of the SBE, an additional questionnaire is included to collect additional information on the characteristics of each subsector. So:

- For Trade and certain Services activities, an annex Questionnaire (module) is included, which, among other characteristics, requests the breakdown of the turnover by product types or according to customer types. The statistical results obtained are disseminated annually in the operations called Statistics of Products of the Trade Sector and Statistics of Products of the Services Sector.
- With regards to the industrial sector, and in particular for a subsample of companies in the extractive and manufacturing industry, a module on energy consumption is included <u>every two years</u>, the statistical results of which are disseminated under the operation called <u>Energy Consumption Survey</u>. This statistical operation is only performed for odd years of reference.

6.2. General organization

The collection of the information is carried out annually through the collection units of the INE. The completion of the questionnaire is enhanced over the Internet, although, in all cases, the informers have available other channels for the response (fax, postal mail, telephone ...).

The collection units are responsible for the management of the collection, recording and debugging of the questionnaires, as well as the attention to the telephone lines for the resolution of doubts of the informers. Telephone contacts with companies are also made in cases where no response is obtained within the established period or is considered insufficient or inconsistent.

The data collection process for the year of reference t is carried out from the second quarter of the year t + 1, organizing the collection work in two waves: the main sample is collected from April to September and the complementary sample from October to December.

For the control of the field work the different situations that can be encountered during the collection of the information are taken into account. The company is deemed to have been effectively surveyed if it has a main activity included in the population area of study, the completed questionnaire has been obtained and the data verify the established controls of completeness and consistency.

Also, in the process of collecting information, a series of incidents that do not allow obtaining the questionnaire can happen. Its rigorous treatment is of great importance since its analysis allows to update the framework of the survey and to affect the treatment of the information.

The incidents taken into account are:

- Discharge or definitive closing: The company has ceased in its activity in a definitive way, a situation that can be justified with some official document that accredits this.
- Temporarily or inactively closed: The company remains closed during the information collection period and cannot be located to any informant or has no activity during the year.
- Erroneously included: The company has a main activity that is outside the scope of the survey.
- Out-of-scope: Other characteristics of the unit, other than the main activity, situate it outside the scope of study of the survey.
- Duplicate: The company is listed in the directory more than once.
- Untraceable, negative and non-responsive. These situations, which at the end of the collection are small, are treated specially by the collection units to try to minimize the lack of response.

6.3. Measures to reduce the statistical burden of the business

The INE, aware of the statistical burden that companies support, tries to apply in its surveys certain measures to reduce it as much as possible and, in any case, to facilitate the filling of the information required to the informers.

The following are some of the measures taken in these operations to reduce the statistical burden:

- In the sample selection process, negative coordination methods are applied, that is to say, minimal overlap possible (covering the survey's objectives) between surveys samples that coexist in the same period.
- Use of different models of questionnaires with different levels of simplification according to the characteristics of each company. Thus, small companies usually fill out a questionnaire with fewer variables and breakdowns. In all the questionnaire models we try to reduce the breadth of the questionnaires to the bare minimum.
- The completion through the internet is enhanced using electronic questionnaires with questions, flows, and validations adapted to the informant company, which facilitates the completion and improves the quality of the data collected. The design of the questionnaires for the Internet are posed in such a way that they can avoid or at least minimize subsequent recontacts with the informers
- For the trade and services sectors, the UFAES project (Acronym for Utilización de Fuentes Administrativas para Encuestas Económicas: Use of Administrative Sources for Economic Surveys) has been implemented since the year of Reference 2012, whereby 23% of the sample of Services or Trade (alternatively, each year) is estimated from administrative data, so the number of companies required to fill out the questionnaires has been reduced by approximately 18,000 annual units.

7. Data processing

7.1. Data validation

During the collection phase of the questionnaires, a first purification and codification process of them is carried out. Both the electronic questionnaires that the informers fill out on the Internet, as the application of management, recording and debugging of the collection used by the collection units of the INE, have systems programmed for the detection of errors to validating the data as they are introduced by the user. It distinguishes between serious type errors (which must be necessarily corrected) and anomalies of a second level (which, after confirmation, must be justified). Also, during data collection and debugging, measures are also taken to reduce the lack of response.

The registers recorded by the Collection Units form and feed, at least every fifteen days, the complete recording files on which the subsequent phases of the joint processing of the information are made. These files are processed in the Central Services where information coverage is controlled to guarantee completeness of the recorded data, detect duplicates and coverage errors and at the same time carry out an initial assessment of the quality of the variables collected.

7.2. Data compilation

As the collection progresses and the complete recording files are formed, at the data is subjected to additional controls of micro-debugging at Central Services, focused, in a selective way, on the detection and debugging of errors and inconsistencies in the variables of each register, as well as the debugging and imputation of errors in the contents. Depending on the characteristics of each type of error, automatic imputation procedures are used in certain cases. Likewise, the systematic errors detected in the studies and analyses carried out previously on the recorded data are corrected.

For the effective sample, the calculation of the elevation factors is calculated to determine the estimations of the different variables. The last stage, before the tabulation and diffusion of the results, is the obtaining of analysis tables to eliminate the errors and detected inconsistencies using macro-debugging techniques. The data is also undergoes compared with other statistics (e.g., other INE short-term surveys on the sectors under study) and with information from administrative sources, in order to guarantee a final product of sufficient quality.

8. Dissemination of information

8.1. Dissemination plan

According to the objectives for the *Integration of the economic structural surveys*, and to facilitate the comparability of the statistical results of the Industrial, Trade and Services Sectors, a new **homogeneous** dissemination plan **for the three sectors of study** has been designed.

The tabulation is presented according to the following classification criteria:

- Main economic activity, according to the codes of CNAE-2009.
 - The data is presented under the entire hierarchy of the NACE-2009 until it reaches the detail indicated for each table. For example, the table of major magnitudes is detailed at a level of 1, 2, 3, and 4 digits.
- Company size, according to the number of employed persons.
- Geographical distribution, by Autonomous Community.
- Target study variables: main figures, main indicators, exploitation results, investment, turnover breakdown by geographical destination of sales, external services expenditure.

Specifically, the following tables are presented:

National results

- 1 Main magnitudes
 - According to main activity
 - According to main activity and size (by employees)
- 2 Main indicators
 - According to the main activity
 - According to main activity and size (by employees)
- 3 Exploitation results, according to main activity

4Investment, according to main activity

- 5 Other Economic data
 - Breakdown of turnover by geographical destination of sales, according to main activity
 - Breakdown of expenses in external services, according to main activity

Results by Autonomous Communities and Cities

6 Regionalized magnitudes according to communities and main activity

Sampling errors.

- 7. Sampling errors based on main activity
- 8. Sampling errors according to communities and main activity



FOR THE INDUSTRIAL SECTOR: As noted in paragraph 5.1.1, as from the year of reference 2015, in order to obtain the national statistical results by activities of the Industrial sector, the **main activity of the company** (a criterion also used for the Trade and Service sectors) applies as a classification criterion. However, the previous series of the Industrial sector (*Industrial Survey of Companies*, series 2008-2014) based the mentioned results on the **main activity of the establishments**.

With a change in criteria, in addition to the new statistical series, for the year of reference 2015, a table of statistical results is offered under the previous criterion so that the users can also have the old statistical series without discontinuity

With regard to the statistical results of these operations, it should be noted that the interannual variations obtained from their data may be due, on some occasions (and to a greater or lesser extent), to changes in the structure of the relevant reference populations (e.g., changes in activity in certain companies that result in their assignment to a sector of activity other than that of the previous year, etc.), therefore, not in all cases, the aforementioned variations must be directly associated with a change of the same magnitude in the productive activity of the group of companies of a particular sector or sub population.

8.2. Handling Sensitive data

Law 12/1989 of the Public Statistical Function establishes that the INE cannot disseminate, or make available in any way, individual or aggregate data that could lead to the identification of previously unfamiliar data for a person or entity.

The INE adopts the logical, physical and administrative measures necessary to ensure that the protection of confidential data is effective, from data collection to the publication.

- The questionnaires in the surveys include a legal clause informing the protection that covers the data collected.
- In the phases of information processing the data that allow direct identification is only retained while they are strictly necessary to guarantee the quality of the processes.
- The publication of the result tables analyses the detail of the information to avoid that confidential data from statistical units can be deducted. Cells that could result in the identification of individual data are marked as confidential and do not show the information they contain (primary and secondary confidentiality).
- In the tailored requests, likewise, the same treatment is carried out to preserve the statistical secrecy.



FOR TRADE AND SERVICES SECTORS:



Pursuant to Article 8.3 of Regulation 295/2008 on structural statistics and in order to alleviate as much as possible the increment of sample sizes, certain four-digit Trade and Services activities of the NACE-2009 are considered as CETO (Contribution to European Totals Only) when designing samples of the Structural Statistics of Companies for these two sectors. This implies that the results of these activities are only representative for the elaboration of aggregates at the European level and the commitment not to publish such data at the national level and therefore not to a more disaggregated, autonomous or provincial level.

The activity codes of the NACE-2009 to 4 digits considered as CETO are as follows:

Trade Sector:

```
4511 - 4519 - 4531 - 4532 - 4647 - 4648 -
4649 - 4665 - 4666 -
4741 - 4742 - 4743 - 4753 - 4754 - 4759 - 4763 - 4764 - 4765 - 4776 - 4777 - 4778 - 4781 - 4782 - 4789
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Services Sector:

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4941 - 4942 - 5221 - 5222 - 5223 - 5621 - 5629 - 5811 - 5812 - 5813 - 5814 - 5819 - 5821 - 5829 - 5912 -.5914 - 5915 - 5916 - 5917 - 5918 - 6201 - 6202 - 6203 - 6209 - 6311 - 6312 - 6391 - 6399 - 6831 - 6832 - 7021 - 7022 - 7711 - 7712 - 7721 - 7722 - 7729 - 7731 - 7732 - 7733 - 7734 - 7735 - 7739 - 8121 - 8122 - 8129 - 8211 - 8219 - 8291 - 8292 - 8299 - 9511 - 9512 - 9521 - 9522 - 9523 - 9524 - 9525 - 9529
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Annex 1. NACE-2009 activities included in the scope of the survey

The population subject to the structural statistics of companies. The Industrial Sector, Trade Sector, Services Sector are formed by the companies whose main activity is described in sections B to E, G, H to J, L to N, R and Divisions 95 and 96 of section S, of the National Classification of Economic Activities (NACE-2009) which includes the following divisions, groups and classes:

Activities according to NACE-2009

INDUSTRIAL SECTOR

B Extractive industries

05 Extraction of anthracite, coal and lignite

051 Extraction of anthracite and coal

0510 Extraction of anthracite and coal

052 Extraction of lignite

0520 Extraction of lignite

06 Crude oil and natural gas extraction

061 Crude oil extraction

0610 Crude oil extraction

062 Extraction of natural gas

0620 Extraction of natural gas

07 Extraction of metal ores

071 Extraction of iron ores

0710 Extraction of iron ores

072 Extraction of non-ferrous metal ores

0721 Extraction of uranium and thorium ores

0729 Extraction of other non-ferrous metal ores

08 Other extractive industries

081 Extraction of stone, sand and clay

0811 Extraction of ornamental stone and for construction, limestone, gypsum, chalk and slate

0812 Extraction of gravels and sands; clay and kaolin extraction

089 Extractive industries n.e.c.

0891 Extraction of minerals for chemicals and fertilizers

0892 Extraction of peat

0893 Salt Extraction

0899 Other extractive industries n.e.c.

09 Activities to support the extractive industries

091 Activities to support the extraction of oil and natural gas

0910 Activities to support the extraction of oil and natural gas

099 Activities to support other extractive industries

0990 Activities to support other extractive industries

C Manufacturing Industry

10 Feed industry

101 Processing and conservation of meat and processing meat products

1011 Processing and conservation of meat

1012 Processing and conservation of poultry

1013 Elaboration of meat and poultry products

102 Processing and conservation of fish, crustaceans and molluscs

1021 Processing of fish, crustaceans and molluscs

1022 Manufacture of canned fish

103 Processing and conservation of fruits and vegetables

1031 Processing and conservation of potatoes

1032 Elaboration of fruit and vegetable juices

1039 Other processing and conservation of fruits and vegetables

104 Manufacture of vegetable and animal oils and fats

1042 Manufacture of margarine and similar edible fats

1043 Manufacture of olive oil

1044 Manufacture of other oils and fats

105 Manufacture of dairy products

1052 Manufacture of ice creams

1053 Manufacture of cheeses

1054 Preparation of milk and other dairy products

106 Manufacture of milling products, starches and starch products

1061 Manufacture of milling products

1062 Manufacture of starches and starch products

107 Manufacture of bakery products and pasta

1071 Manufacture of bread and fresh bakery and pastry products

1072 Manufacture of biscuits and long-lasting bakery and pastry products

1073 Manufacture of food pasta, couscous and similar products

108 Manufacture of other foodstuffs

- 1081 Manufacture of sugar
- 1082 Manufacture of cocoa, chocolate and confectionery products
- 1083 Elaboration of coffee, tea and infusions
- 1084 Elaboration of spices, sauces and condiments
- 1085 Elaboration of prepared dishes and meals
- 1086 Elaboration of homogenized food preparations and dietetic foods
- 1089 Elaboration of other food products n.e.c.

109 Manufacture of products for animal feed

- 1091 Manufacture of farm animal feed products
- 1092 Manufacture of pet food products

11 Manufacture of beverages

- 110 Manufacture of beverages
 - 1101 Distillation, rectification and mixing of alcoholic beverages
 - 1102 Wine making
 - 1103 Elaboration of cider and other fermented beverages from fruits
 - 1104 Elaboration of other non-distilled beverages, from fermentation
 - 1105 Manufacture of beer
 - 1106 Manufacture of malt
 - 1107 Manufacture of non-alcoholic beverages; Production of mineral water and other bottled water

12 Tobacco industry

- 120 Tobacco industry
 - 1200 Tobacco industry

13 Textile industry

- 131 Preparation and spinning of textile fibres
 - 1310 Preparation and spinning of textile fibres
- 132 Manufacture of textile fabrics
 - 1320 Manufacture of textile fabrics

133 Finishing of textiles

- 1330 Finishing of textiles
- 139 Manufacture of other textile products
 - 1391 Manufacture of knitted fabrics
 - 1392 Manufacture of articles made with textiles, except garments
 - 1393 Manufacture of carpets and carpets
 - 1394 Manufacture of ropes, cords, twines and nets
 - 1395 Manufacture of non-woven fabrics and articles made with them, except apparel
 - 1396 Manufacture of other textile products for technical and industrial use
 - 1399 Manufacture of other textile products n.e.c.

14 Garment making

- 141 Garment-making, except for furriery
 - 1411 Manufacture of leather garments
 - 1412 Making work clothes
 - 1413 Manufacture of other outerwear
 - 1414 Manufacture of underwear
 - 1419 Manufacture other apparel and accessories

142 Manufacture of fur products

- 1420 Manufacture of fur products
- 143 Manufacture knitted clothing garments
 - 1431 Manufacture of hosiery
 - 1439 Manufacture of other knitwear

15 Leather and footwear industry

- 151 Preparation, tanning and finishing of the leather; Manufacture of articles of leather goods, travel and saddlery; Preparation and dyeing of skins
 - 1511 Preparation, tanning and finishing of the leather; Preparation and dyeing of skins
 - 1512 Manufacture of leather goods, travel and saddlery
- 152 Manufacture of footwear
 - 1520 Manufacture of footwear

16 Wood and cork industry, excluding furniture; basketry and plaiting

- 161 Sawmilling and planing of wood
 - 1610 Sawmilling and planing of wood
- 162 Manufacture of wood products, cork, basketry and plaiting
 - 1621 Manufacture of veneers and wood panels
 - 1622 Manufacture of assembled wood floors
 - 1623 Manufacture of other timber structures and carpentry and woodworking parts for construction
 - 1624 Manufacture of packaging and packaging of wood
 - 1629 Manufacture of other wood products; Articles of Cork, basketry and plaiting

17 Paper industry

171 Manufacture of pulp bin, paper and cardboard

1711 Manufacture of pulp bin

1712 Manufacture of paper and cardboard

172 Manufacture of paper and cardboard items

1721 Manufacture of corrugated paper and paperboard; Manufacture of packaging and packaging of paper and cardboard

1722 Manufacture of paper and cardboard articles for household, sanitary and hygienic use

1723 Manufacture of stationery articles

1724 Manufacture of wallpapers

1729 Manufacture of other paper and cardboard items

18 Graphic arts and reproduction of recorded media

181 Graphic arts and related services

1811 Graphic arts and related services

1812 Other printing and graphic arts activities

1813 Pre-press and media preparation services

1814 Bookbinding and related services

182 Reproduction of recorded media

1820 Reproduction of recorded media

19 Manufacture of coke and refined petroleum products

191 Coke oven products

1910 Coke oven products

192 Refining Oil

1920 Refining Oil

20 Chemical Industry

201 Manufacture of basic chemicals, nitrogen compounds, fertilizers, plastics and synthetic rubber in primary forms

2011 Manufacture of industrial gases

2012 Manufacture of dyes and pigments

2013 Manufacture of other basic inorganic chemical products

2014 Manufacture of other basic organic chemical products

2015 Manufacture of fertilisers and nitrogen compounds

2016 Manufacture of plastics in primary forms

2017 Manufacture of synthetic rubber in primary forms

202 Manufacture of pesticides and other agrochemical products

2020 Manufacture of pesticides and other agrochemical products

203 Manufacture of paints, varnishes and similar coatings; Printing inks and mastics 2030 Manufacture of paints, varnishes and similar coatings; Printing inks and mastics

204 Manufacture of soaps, detergents and other cleaning and polishing articles; Manufacture of perfumes and cosmetics

2041 Manufacture of soaps, detergents and other cleaning and polishing articles

2042 Manufacture of perfumes and cosmetics

205 Manufacture of other chemical products

2051 Manufacture of explosives

2052 Manufacture of glues

2053 Manufacture of essential oils

2059 Manufacture of other chemical products n.e.c.

206 Manufacture of artificial and synthetic fibres

2060 Manufacture of artificial and synthetic fibres

21 Manufacture of pharmaceutical products

211 Manufacture of basic pharmaceutical products

2110 Manufacture of basic pharmaceutical products

212 Manufacture of pharmaceutical specialities

2120 Manufacture of pharmaceutical specialities

22 Manufacture of rubber and plastic products

221 Manufacture of rubber products

2211 Manufacture of rubber tyres and tubes; retreading and rebuilding of rubber tyres

2219 Manufacture of other rubber products

222 Manufacture of plastic products

2221 Manufacture of plates, sheets, tubes and plastic profiles

2222 Manufacture of plastic containers and packaging

2223 Manufacture of plastic products for construction

2229 Manufacture of other plastic products

23 Manufacture of other non-metallic mineral products

231 Manufacture of glass and glass products

2311 Manufacture of flat glass

2312 Manipulation and transformation of flat glass

2313 Manufacture of hollow glass

2314 Manufacture of fibreglass

2319 Manufacture and handling of other glass, including technical glass

232 Manufacture of refractory ceramic products 2320 Manufacture of refractory ceramic products 233 Manufacture of ceramic products for construction 2331 Manufacture of ceramic tile 2332 Manufacture of bricks, tiles and construction products, in baked clay 234 Manufacture of other ceramic products 2341 Manufacture of ceramic products for home and ornamental use 2342 Manufacture of ceramic sanitary fixtures 2343 Manufacture of insulators and insulating parts of ceramic material 2344 Manufacture of other ceramic products for technical use 2349 Manufacture of other ceramic products 235 Manufacture of cement, lime and gypsum 2351 Manufacture of cement 2352 Manufacture of lime and gypsum 236 Manufacture of concrete, cement and gypsum elements 2361 Manufacture of concrete elements for construction 2362 Manufacture of gypsum elements for construction 2363 Manufacture of fresh concrete 2364 Manufacture of mortar 2365 Manufacture of fibre cement 2369 Manufacture of other concrete, gypsum and cement products 237 Cutting, carving and finishing of the stone 2370 Cutting, carving and finishing of the stone 239 Manufacture of abrasive products and non-metallic mineral products n.e.c. 2391 Manufacture of abrasive products 2399 Manufacture of other non-metallic mineral products n.e.c. 24 Metallurgy; manufacture of iron, steel and ferro-alloy products 241 Manufacture of basic products in iron, steel and ferro-alloys 2410 Manufacture of basic products in iron, steel and ferro-alloys 242 Manufacture of steel pipes, pipes, hollow profiles and their accessories 2420 Manufacture of steel pipes, pipes, hollow profiles and their accessories 243 Manufacture of other first-processing steel products 2431 Cold drawn 2432 Cold rolling 2433 Production of cold-forming profiles with folding 2434 Cold drawn wire 244 Production of precious metals and other non-ferrous metals 2441 Production of precious metals 2442 Aluminium production 2443 Production of lead, zinc and tin 2444 Copper production 2445 Production of other non-ferrous metals 2446 Processing of nuclear fuels 245 Casting of metals 2451 Casting of iron 2452 Casting of steel 2453 Casting of light metals 2454 Casting of other non-ferrous metals 25 Manufacture of metal products, except machinery and equipment 251 Manufacture of metal elements for construction 2511 Manufacture of metal structures and their components 2512 Manufacture of metal carpentry 252 Manufacture of tanks, reservoirs and containers of metal 2521 Manufacture of radiators and boilers for central heating 2529 Manufacture of other tanks, reservoirs and containers of metal 253 Manufacture of steam generators, except central heating boilers 2530 Manufacture of steam generators, except central heating boilers 254 Manufacture of weapons and ammunition 2540 Manufacture of weapons and ammunition 255 Forging, stamping and drawing of metals; powder metallurgy 2550 Forging, stamping and drawing of metals; powder metallurgy 256 Treatment and coating of metals; Mechanical engineering on behalf of third parties

2562 Mechanical Engineering on behalf of third parties 257 Manufacture of cutlery and silverware articles, tools and hardware 2571 Manufacture of cutlery and silverware articles

2572 Manufacture of locks and fittings

2561 Treatment and coating of metals

2573 Manufacture of tools

259 Manufacture of other metallic products

2591 Manufacture of steel drums and similar containers

2592 Manufacture of light metal packaging

2593 Manufacture of wire, chain and spring products

2594 Manufacture of bolts and hardware products

2599 Manufacture of other metallic products n.e.c.

26 Manufacture of computer, electronic and optical products

261 Manufacture of electronic components and printed assembled circuits

2611 Manufacture of electronic components

2612 Manufacture of loaded electronic boards

262 Manufacture of computers and peripheral equipment

2620 Manufacture of computers and peripheral equipment

263 Manufacture of telecommunications equipment

2630 Manufacture of telecommunications equipment

264 Manufacture of consumer electronics products

2640 Manufacture of consumer electronics products

265 Manufacture of instruments and appliances for measuring, testing and navigation; Clock manufacturing

2651 Manufacture of instruments and appliances for measuring, testing and navigation

2652 Manufacture of watches

266 Manufacture of radiation, electromedical and electro therapeutic equipment

2660 Manufacture of radiation, electromedical and electro therapeutic equipment

267 Manufacture of optical instruments and photographic equipment

2670 Manufacture of optical instruments and photographic equipment

268 Manufacture of magnetic and optical supports

2680 Manufacture of magnetic and optical supports

27 Manufacture of electrical material and equipment

271 Manufacture of electric motors, generators and transformers, and of electrical control and distribution devices

2711 Manufacture of electric motors, generators and transformers

2712 Manufacture of electricity distribution and control apparatus

272 Manufacture of batteries and electric accumulators

2720 Manufacture of batteries and electric accumulators

273 Manufacture of cables and wiring devices

2731 Manufacture of fibre optic cables

2732 Manufacture of other electronic and electrical wires and cables

2733 Manufacture of wiring devices

274 Manufacture of lamps and electrical lighting fixtures

2740 Manufacture of lamps and electrical lighting fixtures

275 Manufacture of household appliances

2751 Manufacture of household appliances

2752 Manufacture of non-electric household appliances

279 Manufacture of other material and electrical equipment

2790 Manufacture of other material and electrical equipment

28 Manufacture of machinery and equipment n.e.c.

281 Manufacture of machinery for general purposes

2811 Manufacture of engines and turbines, except for aircraft, automobiles and mopeds

2812 Manufacture of hydraulic and pneumatic transmission equipment

2813 Manufacture of other pumps and compressors

2814 Manufacture of other taps and valves

2815 Manufacture of bearings, gears, gearing and driving elements

282 Manufacture of other general purpose machinery

2821 Manufacture of furnaces and burners

2822 Manufacture of lifting and handling machinery

2823 Manufacture of office machines and equipment, except computer equipment

2824 Manufacture of manual power tools

2825 Manufacture of non-domestic ventilation and refrigeration machinery

2829 Manufacture of other general purpose machinery n.e.c.

283 Manufacture of agricultural and forestry machinery

2830 Manufacture of agricultural and forestry machinery

284 Manufacture of machine tools to work metal and other machine tools

2841 Manufacture of machine-tools for working metal

2849 Manufacture of other machine tools

289 Manufacture of other machinery for specific uses

2891 Manufacture of machinery for metallurgical industry

2892 Manufacture of machinery for extractive and construction industries

2893 Manufacture of machinery for the food, beverage and tobacco industry

2894 Manufacture of machinery for textile, garment and leather industries

2895 Manufacture of machinery for paper and paperboard industry

2896 Manufacture of machinery for the plastic and rubber industry

2899 Manufacture of other machinery for specific uses n.e.c.

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29 Manufacture of motor vehicles, trailers and semi-trailers

291 Manufacture of motor vehicles

2910 Manufacture of motor vehicles

292 Manufacture of bodyworks for motor vehicles; Manufacture of trailers and semi-trailers

2920 Manufacture of bodyworks for motor vehicles; Manufacture of trailers and semi-trailers

293 Manufacture of components, parts and accessories for motor vehicles

2931 Manufacture of electrical and electronic equipment for motor vehicles

2932 Manufacture of other components, parts and accessories for motor vehicles

30 Manufacture of other transport material

301 Shipbuilding

3011 Construction of ships and floating structures

3012 Construction of recreational and sport boats

302 Manufacture of railway and tramway locomotives and rolling stock

3020 Manufacture of railway and tramway locomotives and rolling stock

303 Manufacture of air and spacecraft and related machinery

3030 Manufacture of air and spacecraft and related machinery

304 Manufacture of military combat vehicles

3040 Manufacture of military combat vehicles

309 Manufacture of other transport material n.e.c.

3091 Manufacture of motorcycles

3092 Manufacture of bicycles and vehicles for disabled persons

3099 Manufacture of other transport material n.e.c.

31 Manufacture of furniture

310 Manufacture of furniture

3101 Manufacture of office and shop furniture

3102 Manufacture of kitchen furniture

3103 Manufacture of mattresses

3109 Manufacture of other furniture

32 Other manufacturing industries

321 Manufacture of jewellery, bijouterie and related articles

3211 Manufacture of coins

3212 Manufacture of jewellery and related articles

3213 Manufacture of bijouterie and similar articles

322 Manufacture of musical instruments

3220 Manufacture of musical instruments

323 Manufacture of sporting goods

3230 Manufacture of sporting goods

324 Manufacture of games and toys

3240 Manufacture of games and toys

325 Manufacture of medical and dental instruments and supplies

3250 Manufacture of medical and dental instruments and supplies

329 Manufacturing industries n.e.c.

3291 Manufacture of brooms and brushes

3299 Other Manufacturing industries n.e.c.

33 Repair and installation of machinery and equipment

331 Repair of metal products, machinery and equipment

3311 Repair of Metal Products

3312 Repair of machinery

3313 Repair of electronic and optical equipment

3314 Repair of electrical equipment

3315 Repair and maintenance of naval items

3316 Repair and maintenance of aircraft and spacecraft

3317 Repair and maintenance of other transport equipment

3319 Repair of other equipment

332 Installation of industrial machines and equipment

3320 Installation of industrial machines and equipment

D Electric energy, gas, steam and air conditioning supply

35 Electric energy, gas, steam and air conditioning supply

351 Production, transport and distribution of electrical energy

3512 Transmission of electricity

3513 Distribution of electricity

3514 Trade of electricity

3515 Production of hydroelectric energy

3516 Production of electric power from a conventional thermal origin

3517 Production of electrical energy from a nuclear source

3518 Production of electrical energy from a wind source

3519 Production of electrical energy of another type

352 Production of gas; Pipeline distribution of gaseous fuels

3521 Gas production

3522 Distribution of gaseous fuels through mains

3523 Trade of gas through mains

353 Supply of steam and air conditioning

3530 Supply of steam and air conditioning

E Water supply, sanitation activities, waste management and decontamination

36 Collection, purification and distribution of water

360 Collection, purification and distribution of water

3600 Collection, purification and distribution of water

37 Collection and treatment of wastewater

370 Collection and treatment of wastewater

3700 Collection and treatment of wastewater

38 Collection, treatment and disposal of waste; recovery

381 Collection of waste

3811 Collection of non-hazardous waste

3812 Collection of hazardous waste

382 Treatment and disposal of waste

3821 Treatment and disposal of non-hazardous waste

3822 Treatment and disposal of hazardous waste

383 Recovery

3831 Separation and classification of materials

3832 Recovery of sorted materials

39 Decontamination activities and other waste management services

390 Decontamination activities and other waste management services

3900 Decontamination activities and other waste management services

G Wholesale and retail trade; repair of motor vehicles and motorcycles

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45 Sale and repair of motor vehicles and motorcycles
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451 Sale of motor vehicles

4511 Sale of cars and light motor vehicles

4519 Sale of other motor vehicles

452 Maintenance and repair of motor vehicles

4520 Maintenance and repair of motor vehicles

453 Trade in spare parts and accessories for motor vehicles

4531 Wholesale trade of spare parts and accessories of motor vehicles

4532 Retail trade of spare parts and accessories of motor vehicles

454 Sale, maintenance and repair of motorcycles and their spare parts and accessories 4540 Sale, maintenance and repair of motorcycles and their spare parts and accessories

46 Wholesale trade and trade intermediaries, except for motor vehicles and motorcycles

461 Agents involved in trade

4611 Agents involved in the sale of agricultural raw materials, live animals, textile raw materials and semi-finished goods

4612 Agents involved in the sale of fuels, ores, metals and industrial chemicals

4613 Agents involved in trade of timber and building materials

4614 Agents involved in trade of machinery, industrial equipment, boats and aircrafts

4615 Agents involved in trade of furniture, housewares and Ironmongery

4616 Agents involved in trade of textiles, apparel, furriery, footwear and leather goods 4617 Agents involved in trade of foodstuffs, beverages and tobacco

4618 Agents involved in trade other specific products, specializing in the sale

4619 Agents involved in trade of diverse products

462 Wholesale trade of agricultural raw materials and live animals

4621 Wholesale trade in cereals, branch tobacco, seeds and animal feed

4622 Wholesale trade of flowers and plants

4623 Wholesale trade of live animals

4624 Wholesale trade of leathers and skins

463 Wholesale trade of foodstuffs, beverages and tobacco

4631 Wholesale trade of fruits and vegetables

4632 Wholesale trade in beef and meat products

4633 Wholesale trade in dairy products, eggs, edible oils and fats

4634 Wholesale trade of beverages

4635 Wholesale trade of tobacco products

4636 Wholesale trade in sugar, chocolate and confectionery 4637 Wholesale trade of coffee, tea, cocoa and spices

4638 Wholesale trade of fish and shellfish and other foodstuffs

4639 Wholesale, non-specialized, food, beverage and tobacco trade 464 Wholesale trade of household items

4641 Wholesale trade of textiles

4642 Wholesale trade of garments and footwear

4643 Wholesale trade of household appliances

4644 Wholesale trade of porcelain, glassware and cleaning articles

4645 Wholesale trade of perfumery and cosmetic products 4646 Wholesale trade of pharmaceuticals

4647 Wholesale trade of furniture, rugs and lighting fixtures 4648 Wholesale trading of watchmaking and jewellery items 4640 Wholesale trading of the characteristics.

4649 Wholesale trade of other household items

465 Wholesale trade of equipment for information and communications technologies

4651 Wholesale trade of computers, peripheral equipment and software

4652 Wholesale trade of electronic and telecommunications equipment and their components

466 Wholesale trade of other machinery, equipment and supplies
4661 Wholesale trade of agricultural machinery, equipment and supplies

4662 Wholesale trade of machine tools

4663 Wholesale trade of machinery for mining, construction and civil engineering
4664 Wholesale trade of machinery for textile and sewing machines and knitting machines
4665 Wholesale trade of office furniture

4666 Wholesale trade of other machinery and office equipment 4669 Wholesale trade of other machinery and equipment

467 Other specialized wholesale trade

4671 Wholesale trade of solid, liquid and gaseous fuels, and similar products

4672 Wholesale trade of metals and metal ores 4673 Wholesale trade of timber, building materials and sanitary fixtures

4674 Wholesale trade of hardware, plumbing and heating

4675 Wholesale trade of chemicals

4676 Wholesale trade of other semi-finished products

4677 Wholesale trade of scrap and waste products

469 Non-specialized wholesale trade

4690 Non-specialized wholesale trade

47 Retail trade, except motor vehicles and motorcycles

471 Retail trade in non-specialized establishments

4711 Retail trade in non-specialized establishments, with predominance in foodstuffs, beverages and tobacco

4719 Other retail trade in non-specialized establishments

472 Retail trade of foodstuffs, beverages and tobacco in specialized establishments
4721 Retail trade of fruits and vegetables in specialized establishments

4722 Retail trade in meats and meat products in specialized establishments 4723 Retail trade of fish and shellfish in specialized establishments

4724 Retail trade of bread and bakery products, confectionery and confectionery in specialized establishments

4725 Retail trade of beverage in specialized establishments

4726 Retail trade in tobacco products in specialized establishments 4729 Other retail food trade in specialized establishments

473 Retail sale of fuel for automotive in specialized establishments

4730 Retail sale of fuel for automotive in specialized establishments

474 Retail sale of equipment for information and communications technologies in specialized establishments 4741 Retail sale of computers, peripheral equipment and software in specialized establishments

4742 Retail sale of telecommunications equipment in specialized establishments

4743 Retail sale of audio and video equipment in specialized establishments

475 Retail sale of other articles of domestic use in specialized establishments 4751 Retail sale of textiles in specialized establishments

4752 Retail sale of hardware, painting and glass in specialized establishments

4753 Retail sale of carpets, carpets and wall and floor coverings in specialized establishments

4754 Retail sale of household appliances in specialized establishments

4759 Retail sale of furniture, lighting fixtures and other articles of domestic use in specialized establishments

476 Retail sale of cultural and recreational articles in specialized establishments

4761 Retail sale of books in specialized establishments

4762 Retail sale of newspapers and stationery articles in specialized establishments

4763 Retail sale of music and video recordings in specialized establishments

4764 Retail sale of sporting goods in specialized establishments

4765 Retail sale of games and toys in specialized establishments

477 Retail sale of other articles in specialized establishments

4771 Retail sale of clothing in specialised stores

4772 Retail sale of footwear and leather goods in specialized establishments

4773 Retail sale of pharmaceuticals in specialized establishments

4774 Retail sale of medical and orthopaedic articles in specialized establishments

4775 Retail sale in cosmetic and hygienic products in specialized establishments

4776 Retail sale of flowers, plants, seeds, fertilizers, petfood and food for the same in specialized establishments

4777 Retail sale of watches and jewellery in specialized establishments

4778 Other retail sale of new articles in specialized establishments

4779 Retail sale of second-hand goods in establishments

478 Retail sale in sales stalls and in flea markets

4781 Retail sale of food products, beverages and tobacco in stalls and in flea markets

4782 Retail sale of textile products, apparel and footwear in stalls and in flea markets

4789 Retail sale of other products in sales stalls and in flea markets

479 Retail sale not carried out in establishments or in stalls or in flea markets 4791 Retail sale by correspondence or internet

4799 Other retail sale not carried out in establishments, in stalls or in markets

SERVICES SECTOR

H Transport and storage 49 Ground and pipe transport 491 Intercity passenger transport by rail 4910 Intercity passenger transport by rail 4910 Carriage of goods by rail 4920 Carriage of goods by rail 4930 Other passenger ground transportation 4931 Urban and suburban passenger land transport 4932 Transport by taxi 4939 Other types of passenger land transport n.e.c. 494 Transport of goods by road and moving services 4941 Transport of goods by road 4942 Moving services 495 Transport by pipe 4950 Transport by pipe 50 Maritime and inland waterway transport 501 Sea and coastal passenger water transport 5010 Sea and coastal passenger water transport 502 Sea and coastal freight water transport 5020 Sea and coastal freight water transport 503 Inland passenger water transport 5030 Inland passenger water transport 504 Inland freight water transport 5040 Inland freight water transport 51 Air transport 511 Passenger air transport 5110 Passenger air transport 512 Air freight and space transport 5121 Air Freight 5122 Space Transport 52 Storage and activities attached to transport 521 Deposit and Storage 5210 Deposit and Storage 522 Service activities incidental to land transportation 5221 Service activities incidental to land transportation 5222 Service activities incidental to water transportation 5223 Service activities incidental to air transportation 5224 Handling of goods 5229 Other activities incidental to the transportation 53 Postal and mail activities 531Postal activities under universal service obligation 5310 Postal activities under universal service obligation 532 Other postal and post activities 5320 Other postal and post activities

I. Accommodation

55 Accommodation services

551 Hotels and similar accommodations

5510 Hotels and similar accommodations

552 Holiday accommodation and other short stay accommodation

5520 Holiday accommodation and other short stay accommodation

553 Campsites and parking for caravans
5530 Campsites and parking for caravans

559 Other Accommodation

5590 Other Accommodation

56 Food and Beverage services

561 Restaurants and food stalls

5610 Restaurants and food stalls

562 Provision of prepared meals for events and other food services 5621 Provision of prepared meals for events

5629 Other food Services

563 Beverage Establishments 5630 Beverage Establishments

J Information and Communications 581 Publishing of books, newspapers and other editorial activities 5811 Book publishing 5812 Publishing of directories and mailing lists 5813 Publishing of newspapers 5814 Publishing of magazines 5819 Other editorial activities 582 Publishing of Software 5821 Publishing of video games 5829 Publishing of other software 59 Cinematographic, video and television programs, sound recording and music publishing 591 Film, video and television programmes 5912 Motion picture, video and television programme post-production activities 5914 Motion picture exhibition activities 5915 Motion picture and video production activities 5916 Television production activities 5917 Motion picture and video distribution activities 5918 Television programme distribution activities 592 Sound recording and music publishing activities 5920 Sound recording and music publishing activities 60 Radio and television programming and broadcast activities 601 Broadcasting Activities 6010 Broadcasting Activities 602 Television programming and broadcasting activities 6020 Television programming and broadcasting activities 61 Telecommunications 611 Wired telecommunications activities 6110 Wired telecommunications activities 612 Wireless telecommunications 6120 Wireless telecommunications 613 Satellite telecommunications 6130 Satellite telecommunications 619 Other telecommunications activities 6190 Other telecommunications activities 62 Programming, consultancy and other computer-related activities 620 Programming, consultancy and other computer-related activities 6201 Computer programming activities 6202 Computer Consulting activities 6203 Management of computer resources 6209 Other services related to information technology and informatics 63 Information Services 631 Data processing, hosting and related activities; Web portals 6311 Data processing, hosting and related activities 6312 Web portals 639 Other information services 6391 Activities of the news agencies 6399 Other information services n.e.c.

L Real Estate Activities

68 Real Estate Activities

681 Buying and selling of own real estate

6810 Buying and selling of own real estate

682 Renting and operating of own or leased real estate

6820 Renting and operating of own or leased real estate

683 Real estate activities on behalf of third parties

6831 Agents of the real estate 6832 Management of real estate on a fee or contract basis

M Professional, scientific and technical activities

69 Legal and accounting activities

691 Legal activities

6910 Legal activities

692 Accounting, book bookkeeping, auditing and tax consultancy activities 6920 Accounting, book bookkeeping, auditing and tax consultancy activities

70 Headquarters activities; Business management consulting activities

701 Activities of head offices

7010 Activities of head offices

702 Business management consulting activities

7021 Public relations and communication

7022 Other business management consulting activities

71 Technical services of architecture and engineering; Technical testing and analysis

711 Technical services of architecture and engineering and other activities related to technical advice

7111 Technical services of architecture

7112 Engineering technical services and other technical advisory-related activities

712 Technical essays and analyses

7120 Technical testing and analysis

72 Research and development

721 Research and experimental development in natural and technical sciences

7211 Research and experimental development in hiotechnology
7219 Other research and experimental development in hiotechnology
722 Research and experimental development in social sciences and humanities

7220 Research and experimental development in social sciences and humanities

73 Advertising and market research

731 Advertising

7311 Advertising agencies

7312 Media representation services

732 Market research and public opinion surveys 7320 Market research and public opinion surveys 74 other professional, scientific and technical activities

741 Specialized design activities
7410 Specialized design activities
742 Photography activities
7420 Photography activities
743 Translation and interpretation activities

7430 Translation and interpretation activities

749 Other professional, scientific and technical activities n.e.c.

7490 Other professional, scientific and technical activities n.e.c.

75 Veterinary Activities

750 Veterinary Activities 7500 Veterinary Activities

N Administrative and support service activities

Rental activities

771 Motor vehicle rental

7711 Car rental and light motor vehicles

7712 Truck rental

772 Rent of personal effects and articles of domestic use

7721 Rental of leisure and sporting goods

7722 Rental of video tapes and discs

7729 Renting and leasing of other personal and household goods

773 Rental of other machinery, equipment and tangible goods

7731 Rental of machinery and equipment for agricultural use

7732 Rental of machinery and equipment for construction and civil engineering

7733 Rental of machinery and office equipment, including computers

7734 Renting and leasing of water transport equipment

7735 Renting and leasing of air transport equipment

7739 Rental of other machinery, equipment and tangible goods n.e.c.

774 Leasing of intellectual property and similar products, except for copyright-protected works 7740 Leasing of intellectual property and similar products, except for copyright-protected works

78 Employment-related activities

781 Activities of employment placement agencies

7810 Activities of employment placement agencies

782 Temporary employment agency activities
7820 Temporary employment agency activities

783 Other Human resources provision

7830 Other Human resources provision

79 Activities of travel agencies, tour operators, reservation services and related activities

791 Travel agency and tour operators activities

7911 Travel agency activities

7912 Tour operators activities

799 Other reservation services and related activities

7990 Other reservation services and related activities

80 Safety and research activities

801 Private security activities

8010 Private security activities

802 Security system services 8020 Security system services

803 Research Activities

8030 Research Activities

81 Services to buildings and gardening activities

811 Combined facilities support activities

8110 Combined facilities support activities 812 Cleaning activities

8121 General cleaning of buildings 8122 Other industrial and building cleaning activities

8129 Other cleaning activities 813 Gardening activities 813 Gardening activities

82 Administrative activities of the office and other ancillary activities to the companies

821 Administrative activities and office assistants

8211 Combined administrative Services

8219 Photocopying, document preparation and other specialised office support activities

822 Call centre activities

8220 Call centre activities

823 Organization of conventions and samples fairs

8230 Organization of conventions and samples fairs

829 Activities to support companies n.e.c.

8291 Activities of collection agencies and credit bureaus

8292 Packaging and packaging activities

8299 Other activities to support companies n.e.c.

R Artistic, recreational and entertainment activities

90 Creation, artistic and entertainment activities

900 Creation, artistic and entertainment activities

9001 Performing Arts

9002 Ancillary activities to the performing arts

9003 Artistic and literary creation

9004 Management of Show rooms

91 Activities of libraries, archives, museums and other cultural activities

910 Activities of libraries, archives, museums and other cultural activities

9102 Museum Activities

9103 Management of historic sites and buildings

9104 Activities of the botanical gardens, zoos and nature reserves

9105 Library activities

9106 File activities

92 Gambling activities and betting

920 Gambling activities and betting

9200 Gambling activities and betting

93 Sporting, recreational and entertainment activities

931 Sporting activities

9311 Management of sports facilities

9312 Sports club activities

9313 Activities of the gymnasiums

9319Oother sporting activities

932 Recreational and entertainment activities

9321 Amusement park activities and theme parks

9329 Other recreational and entertainment activities

S Other services

95 Repair of computers, personal effects and articles for household use

951 Repair of computers and communication equipment

9511 Repair of computers and peripheral equipment 9512 Repair of communication equipment 952 Repair of personal effects and articles of household use 9521 Repair of electronic devices of audio and video of domestic use

9522 Repair of household appliances and home and garden equipment 9523 Repair of footwear and leather goods

9524 Repair of furniture and articles of kitchenware

9525 Repair of watches and jewellery

9529 Repair of other personal effects and articles of household use

96 Other personal Services

960 Other personal Services

9601 Washing and cleaning of textiles and leather garments 9602 Hairdresser and other beauty treatments

9603 Funeral pomps and related activities

9604 Physical maintenance activities

9609 Other personal services n.e.c.

Annex 2. Industrial Sector Subsectors used for sample design

SUBSECTOR	NACE-2009 Activities Including
1: Coal extraction (anthracite, coal and lignite)	05
2: Oil and natural gas industries	06, 09, 19
3: Extraction of rocks and metal ores	07.08
f: Meat Industry	10.1
5: Fish industry	10.2
3: Preparation and conservation of fruits and vegetables	10.3
7: Oils and Fats	10.4
3: Milk-based products	10.5
9: Milling, starch and starch products	10.6
10: Bakery and pasta	10.7
11: Sugar, coffee, tea and infusions and confectionery products	10.81,10.82, 10.83
12: Other food products	10.84,10.85,10.86,10.89
13: Animal feed	10.9
14: Manufacture of alcoholic beverages	11.01,11.02,11.03,
	11.04,11.05,11.06
15: Production of bottled water and soft drinks	11.07
16: Tobacco industry	12
17: Preparation and spinning of textile fibres	13.1
8: Manufacture of woven textiles	13.2
9: Finishing of textiles	13.3
20: Manufacture of knitted textile fabrics and products produced from textiles, except garments	13.91,13.92
21: Other textile Industries	13.93,13.94,13.95,
	13.96,13.99
22: Manufacture of wearing apparel	14.1
23: Manufacture of fur articles	14.2
24: Manufacture of knitted and crocheted garments	14.3
25: Manufacture of leather and fur and products thereof	15.1
?6: Footwear Manufacturing	15.2
7: Sawmilling and planing of wood	16.10
28: Manufacture of veneers, boards and wood panels	16.21
29: Timber structures and carpentry and woodworking parts for construction	16.22,16.23
30: Manufacture of wooden containers	16.24
31: Manufacture of other products of wood; manufacture of articles of cork, straw and plaiting materials	16.29
32: Manufacture of pulp, paper and cardboard	17.1
33: Manufacture of paper and cardboard articles	17.2
34: Graphic arts and reproduction of recorded media	18
85: Manufacture of basic chemical products	20.1
36: Manufacture of pesticides and other agrochemical products	20.2
7: Paints, varnishes, printing inks and mastics	20.3
8: Cleaning and polishing articles, soaps, detergents, perfumes and cosmetics	20.4
9: Manufacture of other chemical products	20.5
0: Manufacture of artificial and synthetic fibres	20.6
1: Manufacture of basic pharmaceutical products	21.1
2: Manufacture of pharmaceutical specialities	21.2
3: Manufacture of rubber products	22.1
4: Manufacture of plastic products	22.2
5: Manufacture of glass and glass products	23.1
6: Manufacture of refractory and ceramic products, except for those intended for building	23.2,23.4
7: Manufacture of ceramic products for construction	23.3
8: Manufacture of cement, lime and gypsum	23.5
9: Manufacture of concrete, cement and gypsum elements	23.6
io: Cutting, carving and finishing of the stone	23.7
1: Manufacture of abrasive products and non-metallic mineral products n.e.c.	23.9
2: Manufacture of basic products in iron, steel and ferro-alloys	24.1
3: Manufacture of steel tubes, pipes, hollow profiles and accessories.	24.2
4: Manufacture of other first-processing steel products	24.3
5: Production of precious metals and other non-ferrous metals	24.4
6: Casting of metals	24.5
7: Manufacture of metal structures and their components	25.11
8: Manufacture of metal carpentry	25.12
9: Manufacture of tanks, reservoirs and containers of metal	25.2
0: Manufacture of steam generators, except central heating boilers	25.3
1: Manufacture of arms and ammunition	25.4
52: Forging, embossing and drawing of metals; powder metallurgy	25.5
33: Treatment and coating of metals	25.61
4: Mechanical engineering on behalf of third parties	25.62

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65: Manufacture of autlany and silvenuare tools and hardware	25.7
65: Manufacture of cutlery and silverware, tools and hardware 66: Manufacture of other metal products	25.9
67: Manufacture of electronic components and boards	
	26.1
68: Manufacture of computers and peripheral equipment	26.2
69: Manufacture of telecommunications equipment	26.3
70: Manufacture of consumer electronics	26.4
 Manufacture of instruments and appliances for measuring, testing and navigation; watches and clocks watches 	26.5
72: Radiation and electromedical equipment; Optical and photographic instruments;	26.6,26.7,26.8
Magnetic and Optical Supports	
73: Manufacture of motors, generators and electrical transformers, and of	27.1
electric distribution and control	
74: Manufacture of cables and wiring devices	27.3
75: Manufacture of lamps and electric lighting equipment	27.4
76: Manufacture of household appliances	27.5
77: Manufacture of batteries and accumulators and other material and electrical equipment	27.2,27.9
78: Manufacture of machinery for general purposes.	28.1
79: Manufacture of other general purpose machinery	28.2
80: Manufacture of agricultural and forestry machinery	28.3
81: Manufacture of machine tools	28.4
82: Manufacture of other machinery for specific uses	28.9
83: Manufacture of motor vehicles	29.1
84: Manufacture of bodyworks for motor vehicles and trailers and semi-trailers	29.2
85: Manufacture of components, parts and accessories for motor vehicles	29.3
86: Shipbuilding	30.1
87: Manufacture of railway and tramway locomotives and rolling stock	30.2
88: Aeronautical and space construction and military combat vehicles	30.3,30.4
89: Manufacture of other transport material n.e.c.	30.9
90: Manufacture of furniture	31
91: Manufacture of jewellery, bijouterie and the like	32.1
92: Manufacture of sporting goods, games and toys	32.3,32.4
93: Manufacture of medical and dental instruments and supplies	32.5
94: Manufacture of musical instruments other diverse manufacturing industries	32.2, 32.9
95: Repair of metal products, machinery and equipment	331
96: Installation of industrial machines and equipment	33.2
97: Electric power generation, transmission and distribution	35.1
98: Production and distribution of gas, steam and air conditioning	35.2, 35.3
99: Collection, purification and distribution of water	36
100: Sewerage, waste management and decontamination activities	37, 38, 39

Annex 3. Trade Sector: Subsectors used for sample design

The following table details the size stratification of the company used for each subsector.

The sections of size according to the number of employees are:

- 00- Without employees 11- 1 and 2 employees
- 12- 3 to 5 employees
- 13- 6 to 9 employees
- 14- 10 to 19 employees 15- 20 to 49 employees
- 16-50 and more salaried

SUBSECTOR	Stratification according to the size of the company	Comprehensiveness criterion
	(00.44) 40.40.41.45.40	50
4642 Wholesale trade of garments and footwear	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4643 Wholesale trade of household appliances 4644 Wholesale trade of porcelain, glassware and cleaning articles	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4645 Wholesale trade of porcerain, glassware and cleaning articles 4645 Wholesale trade of perfumery and cosmetic products	(00+11), 12, 13, 14, 15, 16+ (00+11), 12, 13, 14, 15, 16+	50 or more employees 50 or more employees
· · · · · · · · · · · · · · · · · · ·		50 or more employees
4646 Wholesale trade of pharmaceuticals	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4647 , 4648 , 4649 Wholesale furniture, rugs, lighting fixtures, watchmakers, jewellery and other household items	(00+11), 12, 13, 14, 15, 16+	50 of more employees
4651 Wholesale trade of computers, peripheral equipment and software	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4652 Wholesale trade of electronic and telecommunications equipment and their components	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4661 Wholesale trade in agricultural machinery, equipment and supplies	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4662 Wholesale Trade Machine tool	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4663 Wholesale trade of machinery for mining, construction and civil engineering	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4664 Wholesale trade of machinery for textile and sewing machine and knitting machines	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4665.4666 Wholesale trade of furniture, other machinery, and office equipment	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4669 Wholesale trade of other machinery and equipment	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4671 Wholesale trade of solid, liquid and gaseous fuels, and similar products	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4672 Wholesale trade of metals and metal ores	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4673 Wholesale timber trade, building materials and sanitary wares	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4674 Wholesale trade of hardware, plumbing and heating	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4675 Wholesale Trade of chemicals	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4676 Wholesale trade of other semi-finished products	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4677 Wholesale trade of scrap and waste products	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4690 Non-specialized wholesale trade	(00+11), 12, 13, 14, 15, 16+	50 or more employees
4711 Retail trade in non-specialized establishments, with predominance in foodstuffs, beverages and tobacco	00, 11, (12+13), (14+15), 16+	50 or more employees
4719 Other retail trade in non-specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4721 Retail of fruits and vegetables in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4722 Retail trade in meats and meat products in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4723 Retail of fish and shellfish in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4724 Retail of bread and bakery products, confectionery and confectionery in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4725 Retail beverage trade in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees

4726 retail trade in tobacco products in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4729 Other retail food trade in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4730 Retail fuel trade for automotive in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4741, 4742, 4764, 4765, 4776, 4777, 4778 Retail of computers and telecommunications equipment, sporting goods, games, flowers, watches, in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4743, 4754, 4763 Retail trade of audio and video equipment, home appliances and music and video recordings in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4751 Retail textile trade in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4752 Retail trade of hardware, painting and glass in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4753.4759 Retail of carpets and furniture in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4761 Retail of books in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4762 Retail trade of newspapers and stationery articles in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4771 Retail Apparel trade in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4772 Retail trade in footwear and leather goods in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4773 Retail of pharmaceuticals in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4774 Retail trade of medical and orthopaedic articles in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4775 Retail trade in cosmetic and hygienic products in specialized establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
4779 Retail trade of second-hand goods in establishments	00, 11, (12+13), (14+15), 16+	50 or more employees
478 Retail trade in sales stalls and in flea markets	00, 11, (12+13), (14+15), 16+	50 or more employees
4791 Retail trade by correspondence or internet	00, 11, (12+13), (14+15), 16+	50 or more employees
4799 Other retail trade not carried out in establishments, in stalls or in markets	00, 11, (12+13), (14+15), 16+	50 or more employees

Annex 4. Services sector. Subsectors used in the sample design

The following table details the size stratification of the company used for each subsector.

The sections of size according to the number of employees are:

- observations of size according on Without employees on a decision of the size according on the size according

- 16-50 and more salaried

SUBSECTOR	Stratification according to the size of the company	Exhaustive stratum from size:
4910, 4920 Intercity transport of passengers and goods by rail	Comprehensive	All
4931, 4912, 4939 Other terrestrial passenger transport	00, 11, 12, 13, 14, 15, 16+	50 or more
494, 4950 Transport of goods by road, moving and transport services by pipeline	494: 00, 11, 12, 13, 14, 15, 16+ 4950: Comprehensive	494: 50 or more 4950: All
5010, 5030 Passenger and inland waterway shipping	Comprehensive	All
5020, 5040 Shipping of goods and inland waterways	Comprehensive	All
5110 Passenger air transport	Comprehensive	All
512 Air freight and space transport	Comprehensive	All
5210 Deposit and Storage	00, 11, (12+13), 14, 15, 16+	50 or more
5221 + 5222 +5223,5224,5229 Activities attached to transport	00, 11, (12+13), 14, 15, 16+	50 or more
5310, 5320 Postal and post activities	5310: Comprehensive 5320: 00, 11, 12+13, 14, 15, 16+	5310: All 5320: 50 or more
5510 Hotels and similar accommodations	00, 11, (12+13), 14, 15+	20 or more
5520 Holiday accommodation and other short stay accommodation	00, 11, (12+13), 14, 15+	20 or more
5530 Campsites and parking for caravans	00, 11, (12+13), 14, 15+	20 or more
5590 Other Accommodation	00, 11, (12+13), 14, 15+	20 or more
5610 Restaurants and food stalls	00, 11, 12, 13, 14, 15, 16+	50 or more
562 Provision of prepared meals for events and other food services	00, 11, 12, 13, 14, 15, 16+	50 or more
5630 Beverage Establishments	00, 11, 12, 13, 14, 15, 16+	50 or more
581 Publishing of books, newspapers and other editorial activities	00, 11, (12+13), 14, 15+	20 or more
582 Publishing of software	00, 11, (12+13), 14, 15+	20 or more
591 Film, video and television programmes	00, 11, (12+13), 14, 15+	20 or more
5920 Sound recording and music editing activities	00, 11, (12+13), 14, 15+	20 or more
6010 Broadcasting activities	00, 11, (12+13), 14, 15+	20 or more
6020 Programming and television broadcasting activities	00, 11, (12+13), 14, 15+	20 or more
6110 Wired telecommunications activities	00, 11, (12+13), 14, 15+	20 or more
6120 Wireless telecommunications	00, 11, (12+13), 14, 15+	20 or more
6130 Satellite telecommunications	00, 11, (12+13), 14, 15+	20 or more
6190 Other telecommunications activities	00, 11, (12+13), 14, 15+	20 or more
620 Programming, consultancy and other computer-related activities	00, 11, (12+13), 14, 15+	20 or more
631 Process of data, hosting and related activities web portals	00, 11, (12+13), 14, 15+	20 or more
639 Other information Services	00, 11, (12+13), 14, 15+	20 or more
6810 Buying and selling of own real estate	00, 11, 12, 13, 14, 15+	20 or more
6820 Renting and operating of own or leased real estate	00, 11, 12, 13, 14, 15+	20 or more
683 Real Estate activities on behalf of third parties	00, 11, 12, 13, 14, 15+	20 or more 20 or more
6910 Legal activities	00, 11, (12+13), 14, 15+	20 or more
6920 Accounting, book bookkeeping, auditing and tax consultancy activities	00, 11, (12+13), 14, 15+	20 or more
7010.702 Activities of head offices Business management consulting activities	7010: Comprehensive 7020: 00, 11, (12+13), 14, 15+	7010: All 7020. 20 or more

7111,7112 Technical Services of architecture and engineering and other activities related to technical advice	00, 11, (12+13), 14, 15+	20 or more
7120 Technical essays and analyses	00, 11, (12+13), 14, 15+	20 or more
7211,7219, 7220 Research and development	00, 11, (12+13), 14, 15+	20 or more
7311,7312 Advertising	00, 11, (12+13), 14, 15+	20 or more
7320 Market Research and public opinion surveys	00, 11, (12+13), 14, 15+	20 or more
7410 Specialized design activities	00, 11, (12+13), 14, 15+	20 or more
7420 Photography activities	00, 11, (12+13), 14, 15+	20 or more
7430 Translation and interpretation activities	00, 11, (12+13), 14, 15+	20 or more
7490 Other professional, scientific and technical activities	00, 11, (12+13), 14, 15+	20 or more
7500 Veterinary activities	00, 11, (12+13), 14, 15+	20 or more
771 Motor vehicle rental	00, 11, (12+13), 14, 15+	20 or more
772 Renting personal effects and articles of domestic use	00, 11, (12+13), 14, 15+	20 or more
7731 + 32 + 33 + 39,7734 + 35 Rental or leasing of other machinery, equipment and tangible goods	00, 11, (12+13), 14, 15+	20 or more
7740 Leasing of intellectual property and similar products, except for copyright-protected works	00, 11, (12+13), 14, 15+	20 or more
7810, 7820, 7830 Employment-related activities	00, 11, (12+13), 14, 15, 16+	50 or more
7911,7912, 7990 Activities of travel agencies and tour operators, reservation services and related activities	00, 11, 12, 13, 14, 15+	20 or more
8010 Private Security activities	(00+11), (12+13), 14, 15, 16+	50 or more
8020 Security System Services	(00+11), (12+13), 14, 15, 16+	50 or more
8030 Research Activities	(00+11), (12+13), 14, 15, 16+	50 or more
8110 Integral services to buildings and facilities	(00+11), (12+13), 14, 15, 16+	50 or more
812 Cleaning activities	(00+11), (12+13), 14, 15, 16+	50 or more
8130 Gardening activities	00, 11, (12+13), 14, 15+	20 or more
821 Administrative activities and office assistants	00, 11, (12+13), 14, 15+	20 or more
8220 Call centre activities	00, 11, (12+13), 14, 15+	20 or more
8230 Organization of conventions and samples fairs	00, 11, (12+13), 14, 15+	20 or more
829 Other business support activities	00, 11, (12+13), 14, 15+	20 or more
90 Creation, artistic and entertainment activities	00, 11, 12, 13, 14, 15, 16+	50 or more (*)
91 Activities of libraries, archives, museums and other cultural activities	00, 11, 12, 13, 14, 15, 16+	50 or more (*)
92 Gambling activities and betting	00, 11, 12, 13, 14, 15, 16+	50 or more (*)
93 Sporting, recreational and entertainment activities	00, 11, 12, 13, 14, 15, 16+	50 or more (*)
951 Repair of computers and communication equipment	00, 11, (12+ 13), 14, 15, 16+	50 or more
952 Repair of personal effects and articles of household use	00, 11, (12+13), 14, 15, 16+	50 or more
960 Other personal Services	00, 11, 12, 13, 14, 15, 16+	50 or more (*)

^(*) Stratified only at the national level